## Unveiling the First Unified Global Events Marketing Strategy for Cardano

A Collaborative Initiative by EMURGO, the Cardano Foundation, Intersect and Rare Network











# Challenges

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The Cardano ecosystem currently faces challenges in establishing a *consistent* and *impactful* presence at global blockchain events. Catalyst-funded initiatives often operate under independent branding which rarely mentions 'Cardano' which dilutes the visibility of Cardano within the broader blockchain community. This fragmented approach makes it harder for Cardano to stand out amidst the competition.

Competitors like Solana, Aptos, and Sui have established significant brand recognition by strategically aligning global events with developer-focused initiatives.

Their series of hacker houses and hubs—typically held 3–4 times per year—have successfully fostered active developer communities and increased Total Value Locked (TVL) on their platforms. These events seamlessly blend ecosystems, attracting talent and partnerships across multiple chains while solidifying their reputation as innovative blockchain leaders.

Without a similarly coordinated and impactful event strategy, Cardano risks being overshadowed in a competitive landscape. A fresh approach to event planning is essential to position Cardano alongside top players and attract developers, partners, and enthusiasts from across the blockchain ecosystem.





# Objective

We will deliver 'Cardano' branded sponsorships at global conferences in 2025 and 2026, managed and planned by the events management experts.

Cardano as an L1 needs to be promoted as the brand at these events with no biased 3rd party business objectives hovering around it. We will run a 100% Cardano-focused events and marketing campaign globally at the most cost-efficient manner leveraging our wealth of event experience.

### How do we measure success?

## Connect, Grow, Discuss, and Promote Cardano

Facilitate discussions around its innovations and progress, ensuring its position as a key player in the blockchain space.

#### Drive Blockchain Adoption and Ecosystem Growth

Support ecosystem projects and encourage collaborations to spur growth within the Cardano community and beyond.

#### Strengthen Community Engagement

Unite the global Cardano community through interactive sessions, workshops, and networking opportunities to foster a sense of shared purpose, collaboration, and mutual support.

## Engage Enterprises, Builders, and Regulators

Provide insights into blockchain's practical applications for businesses, highlight its potential for builders, and address regulatory perspectives to drive adoption and innovation responsibly.

## Advance InfrastructureDevelopment

Empower developers and technologists to contribute to Cardano's technical evolution and build solutions that integrate seamlessly with other networks.

#### Foster Governance Discussions

Create an open forum for discussing decentralized governance, empowering community members to actively participate in shaping Cardano's future.







# Event Details

To revitalize Cardano's global presence and foster ecosystem growth, we aim to host and participate in a dynamic series of events in 2025 and 2026.

These events will target diverse audiences, including developers, enterprises, blockchain enthusiasts, and policymakers, to drive engagement, innovation, and adoption.

## The planned event types include

#### Cardano Branded **Booths at Leading** Blockchain Conferences

We will showcase Cardano's innovations, ecosystem projects, and future roadmap through dedicated booth participation at prominent blockchain conferences worldwide. These booths will serve as hubs for networking, educating attendees about Cardano, and forming strategic partnerships.

#### Hackathons

To drive innovation and attract top talent, we will host hackathons in key regions throughout the year: USA, India and Germany. These events will challenge developers to build groundbreaking solutions using Cardano's technology stack while addressing real-world problems leveraging on the success of the past hackathons which involved Midnight and other categories.

#### Community and Side Events

To be led and managed by Rare Network.

Through this diverse event strategy, we aim to amplify Cardano's presence on the global stage, foster meaningful connections, and demonstrate its commitment to driving blockchain innovation and adoption.







## 2025 & 2026 Conferences

#### **Booth Sponsor**

2025

#### Blockchain.RIO

5–9 August Rio, Brazil

#### Conf3rence

2-4 September **Dortmund, Germany** 

#### Coinfest Asia

August Bali, Indonesia

#### **TOKEN2049** Singapore

September Singapore

#### Korea Blockchain Week

September Seoul, South Korea

#### European Blockchain Convention

25 - 26 September Barcelona, Spain

2025

#### India Blockchain

December Bangalore, India

Week

2026

#### Digital Assets Forum

February London, UK

#### **AFRICA Tech** Summit

February Nairobi, Kenya

#### Consensus HK 2026

February **Hong Kong** 

2026



#### SEA Blockchain Week

30 March-5 April Bangkok, Thailand

#### Money 20/20

22-24 April Bangkok, Thailand

#### Paris Blockchain Week

8–10 April Paris, France

#### **TOKEN2049** Dubai

30 April-1 May Dubai, UAE

#### TEAMZ Web3/ Al Summit

16-17 April Tokyo, Japan

#### GITEX

21-23 May Berlin, Germany





# Booth Sponsor & Conferences

Participation Plan

## Conferences Participation

#### Strategic Speaking Engagements

All speaking slots secured through sponsorships at global blockchain events will feature Cardano-focused keynotes delivered by C-level executives from Cardano Foundation, EMURGO, Intersect or Input Output Global. These high-profile presentations will highlight Cardano's vision, technological advancements, and contributions to the blockchain industry, ensuring a powerful and authoritative representation of the ecosystem.

## Booth Management

#### Cardano-Branded Booth Strategy

To ensure a cohesive and recognizable presence at global blockchain conferences in 2025 and 2026,, we will implement a *Cardano-branded booth strategy* that will serve as a centerpiece for all our conference participation throughout the year.





## Cardano-Branded Booth Strategy



#### **Consistent Booth Design**

A modern, visually striking booth will be designed once and used across all conferences, reflecting Cardano's identity and innovation.

#### Efficient Merchandise Planning

Custom Cardano-branded merchandise will be designed and produced upfront for the entire year, ensuring availability at every event while optimizing cost and logistics.

#### Dedicated Booth Management

Each booth will be staffed by a minimum of two trained representatives to engage with attendees, answer questions, and promote the ecosystem.

#### **Engaging Visitor Experience**

The booth will serve as a hub for networking, showcasing ecosystem projects, and educating attendees about Cardano's technology and community initiatives.









## Event Management Cost

#### Budget Details

Blockchain.RIO	Managed by CF  Medium	Coinfest Asia	ged by EMURGO  Medium
Sponsorship Package	\$50,000	Sponsorship Package	\$40,500
Booth Build	\$50,000	Booth Build	\$30,000
Tickets (6 Units)	\$3,000	Tickets (6 Units)	\$500
Travel Admin		Travel Admin	
Flight / Staff	\$1,750	Flight / Staff	\$320
Hotel / Staff	\$800	Hotel / Staff	\$800
Number of Staff	3	Number of Staff	3
Total	\$110,650	Total	\$74,360
Total	\$110,650 Managed by EMURGO	Total	\$74,360 Managed by CF
			Managed by CF
Korea Blockchain Week	Managed by EMURGO	European	Managed by CF
Korea Blockchain Week Sponsorship Package	Managed by EMURGO  Medium	European Blockchain Convention	Managed by CF  Large
Korea Blockchain Week Sponsorship Package	Managed by EMURGO  Medium  \$75,000	European Blockchain Convention Sponsorship Package	Managed by CF  Large  \$35,000
Korea Blockchain Week Sponsorship Package Booth Build	Managed by EMURGO  Medium  \$75,000 \$50,000	European Blockchain Convention Sponsorship Package Booth Build	Managed by CF  Large  \$35,000  \$50,000
Korea Blockchain Week Sponsorship Package Booth Build Tickets (6 Units)	Managed by EMURGO  Medium  \$75,000 \$50,000	European Blockchain Convention Sponsorship Package Booth Build Tickets (6 Units)	Managed by CF  Large  \$35,000  \$50,000
Korea Blockchain Week Sponsorship Package Booth Build Tickets (6 Units) Travel Admin	Managed by EMURGO  Medium  \$75,000 \$50,000 \$6,000	European Blockchain Convention Sponsorship Package Booth Build Tickets (6 Units) Travel Admin	Managed by CF  Large  \$35,000  \$50,000  \$3,000
Korea Blockchain Week  Sponsorship Package Booth Build Tickets (6 Units)  Travel Admin  Flight / Staff	Managed by EMURGO  Medium  \$75,000 \$50,000 \$6,000 \$6,000	European Blockchain Convention Sponsorship Package Booth Build Tickets (6 Units) Travel Admin Flight / Staff	Managed by CF  Large  \$35,000 \$50,000 \$3,000 \$3,000

## Event Management Cost

#### Budget Details

TOKEN2049 Singapore	Managed by EMURGO  Large	Conf3rence	Managed by CF  Medium
Sponsorship Package	\$119,900	Sponsorship Package	\$50,000
Booth Build	\$120,000	Booth Build	\$60,000
Tickets (6 Units)	\$6,000	Tickets (6 Units)	\$12,000
Travel Admin		Travel Admin	
Flight / Staff	\$300	Flight / Staff	\$850
Hotel / Staff	\$1,200	Hotel / Staff	\$800
Number of Staff	6	Number of Staff	3
			6406 OEO
Total	\$254,900	Total	\$126,950
Total India	\$254,900 Managed by EMURGO	Digital Assets	Ş 120,950 Managed by CF
India	Managed by EMURGO	Digital Assets	Managed by CF  Medium
India Blockchain Week	Managed by EMURGO  Large	Digital Assets Forum	Managed by CF  Medium  \$90,000
India Blockchain Week Sponsorship Package	Managed by EMURGO  Large  \$100,000	Digital Assets Forum  Sponsorship Package	Managed by CF  Medium  \$90,000 \$10,000
India Blockchain Week  Sponsorship Package  Booth Build	Managed by EMURGO  Large  \$100,000 \$60,000	Digital Assets Forum  Sponsorship Package Booth Build	Managed by CF  Medium  \$90,000 \$10,000
India Blockchain Week  Sponsorship Package Booth Build Tickets (6 Units)	Managed by EMURGO  Large  \$100,000 \$60,000	Digital Assets Forum  Sponsorship Package Booth Build Tickets (6 Units)	Managed by CF  Medium  \$90,000 \$10,000 \$8,000
India Blockchain Week  Sponsorship Package  Booth Build  Tickets (6 Units)  Travel Admin	Managed by EMURGO  Large  \$100,000 \$60,000 \$350	Digital Assets Forum  Sponsorship Package  Booth Build  Tickets (6 Units)  Travel Admin	Managed by CF  Medium  \$90,000 \$10,000 \$8,000 \$8,000
India Blockchain Week  Sponsorship Package  Booth Build  Tickets (6 Units)  Travel Admin  Flight / Staff	Managed by EMURGO  Large  \$100,000 \$60,000 \$350  \$290	Digital Assets Forum  Sponsorship Package  Booth Build  Tickets (6 Units)  Travel Admin  Flight / Staff	Managed by CF

## Event Management Cost

#### Budget Details

AFRICA	Managed by TBC	Consensus	Managed by EMURGO
Tech Summit	Medium	HK 2026	Medium
Sponsorship Package	\$35,000	Sponsorship Package	\$55,000
Booth Build	\$30,000	Booth Build	\$60,000
Tickets (6 Units)	\$3,000	Tickets (6 Units)	\$7,794
Travel Admin		Travel Admin	
Flight / Staff	\$930	Flight / Staff	\$330
Hotel / Staff	\$800	Hotel / Staff	\$1,200
Number of Staff	3	Number of Staff	4
Total	\$73,190	Total	\$128,914

# About Us



An independent, Swiss-based non-profit organization tasked with advancing the public digital infrastructure of Cardano and working to anchor it as a utility for financial and social systems.



EMURGO is a blockchain technology company and a founding entity of the Cardano blockchain that provides products and services to drive the adoption of Cardano's Web3 ecosystem.

Established in Japan, EMURGO exists to facilitate commercial growth of the Cardano ecosystem and unlock the full potential of the ecosystem through partnerships, investments, education, and infrastructure development.

# INTERSECT

Intersect is a member-based organization for the Cardano ecosystem tasked with ensuring its continuity and future development. Bringing members together behind a shared vision, Intersect enables a more resilient, secure, transparent, and innovative Cardano ecosystem that puts members in the driving seat of Cardano's future.



Rare Network is a premier event services, KOL (Key Opinion Leader), and marketing company dedicated to promoting businesses within the blockchain technology and Web3 space.

As the parent group of RareEvo.io, Rare Network specializes in creating impactful events and innovative marketing strategies that drive visibility and growth for pioneering companies in the decentralized technology ecosystem.









#### Contact

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This proposal only covers booths and hackathons and it will not be covering any side events







