

Improving literacy skills through Al-enabled reading assistance and speech identification with real-time feedback and running metric data to record progress.

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# The Literacy Gap Is Growing

#### 1.1 Billion People

Read below standard with 130 million in the US.

#### 65% US Students

Read below standard proficiency levels in the fourth grade.

#### \$2,200,000,000,000

GDP (US) increase by raising the average reading level to a sixth-grade level.

#### Adolescent 1:1 Reading

25 hours in low-income homes compared to 1,350 hours in middle class homes.

#### 80% School Programs

Preschool and afterschool programs have no ageappropriate books.

(Ages 5-18)

Sources: Ferst Readers; Nations Report Card; and Stanford University







# Bridging the Literacy Gap

Literacy Impact From Routine Reading Practices

6 Minutes/Day

Achieve a Full Grade Level Increase In 8 Months

20 Minutes/Day

Exposed to 2 Million Words Per Year

3 Times/Week

Twice As Likely to Score in the Top 25% In Reading Skills

Source: Ferst Readers







# Why Now – Literacy Impact From COVID

Reading is fundamental for all academic skill disciplines.

1

60% of students in high-poverty schools have been identified as at high risk of having reading issues.

Source: NY Times

2

Second and third graders are now approximately 30% behind what would be expected in a typical year.

Source: Stanford University

3

Test-score gaps
between students in
low-poverty and highpoverty elementary
schools grew by 15%
in reading.

Source: Brookings







### Market Size







# Competition

	Edsoma	epic!	AMIRA LEARNING	VOOKS	<b>A</b> BC mouse	Reading eggs
Speech Identification	<b>②</b>	×	<b>②</b>	×	×	×
Live Events	<b>②</b>	×	×	×	×	8
Reading or Gaming Oriented	Book Reading	Game	Book Reading	Book Reading	Game	Game
Lexile Measurement	<b>②</b>	×		×	×	×
School and Home Use	<b>②</b>	<b>②</b>	School Only	Home Only	Home Only	Home Only
Data Modeling		8		×	×	×





### Product

Al-enabled Learning 7
Content Selection

Instant Feedback From Spoken Word

Real-Time Reading
Assistance

Metrics, Reporting,
Progress Tracking

Speech Recognition & Identification

Apple, Android, Chromebook & Fire OS







### **Business Model**



Assisted Reading
Lexile Metrics
Comprehension
Live Events

Organic & Viral Marketing



\$5 per seat/month

Home Features +
Running Record
Clever+ Integration
Edsoma Classroom

Direct Sales, Referral & Affiliate









# Team



Chief Executive Officer



Head of Product
Technology



Jeff Horwitz
Chief Technology Officer



**Dr. Diane Burton**Chief Education Officer



Vaughn Sutherland SVP, Sales



Chelsey Barringer
Director, Marketing









### Advisors



Tom Reale President/COO **Brown Books Publishing** 5 Years as Global VP at Houghton Mifflin Harcourt



David Meltzer Founder Sports 1 Marketing Executive Accountability Coach & Playbook Podcast Host



Partner Aevitas Creative Management 10 Years as President at 20 Years as Global EVP of



Carl Grant III **CEO** Connexa Partners Simon and Schuster Business Development at Cooley



Dr. Shaquille O'Neal Educational Sponsor & Philanthropist Serial Tech Investor







### Financials - US

1.1 Billion People Globally are Functionally Illiterate 130 Million In the United States

\$614,000

2022

6,400 Subscribers/Mo. \$7.7 Million

2023

80,300 Subscribers/Mo. \$35.2 Million

2024

370,000 Subscribers/Mo. \$139.2 Million

2025

1.45 Million Subscribers/Mo.







### Financials - India

287 Million People in India are Functionally Illiterate 37% of the Global Population

\$3/Subscriber (293.33 Rupees)

\$3,600,000

2023

100,000 Subscribers/Mo. \$36 Million

2024

1,000,000 Subscribers/Mo. \$180 Million

2025

5,000,000 Subscribers/Mo. \$360 Million

2026

10,000,000 Subscribers/Mo.







# Fundraising

Round: Pre-Seed

Raising: **\$1,070,000** 

Raised: **\$523,000** 

#### Use of Funds:

Product/Tech	\$450,000		
Marketing/Sales	\$150,000		
Operations/Personnel	\$250,000		
Content	\$150,000		
TOTAL	\$1,000,000		









# Thank You

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