



Investing in prosperity

Helping small business innovate and
create jobs



COLLEGES ONTARIO | COLLÈGES ONTARIO


conii
Colleges Ontario Network
For Industry Innovation

CONII is a member of

ontario network of excellence

January 2012

Transforming Ontario's economy through innovation and entrepreneurship

"One of the paradoxes of this time, however, is this: while the global economy lags, innovation continues to surge ahead at a staggering and unprecedented pace."

2011 Ontario throne speech

"We [in Ontario] have a wide prosperity gap with other large North American jurisdictions. The source of this gap is our inability to be as innovative as we could be in our economic life."

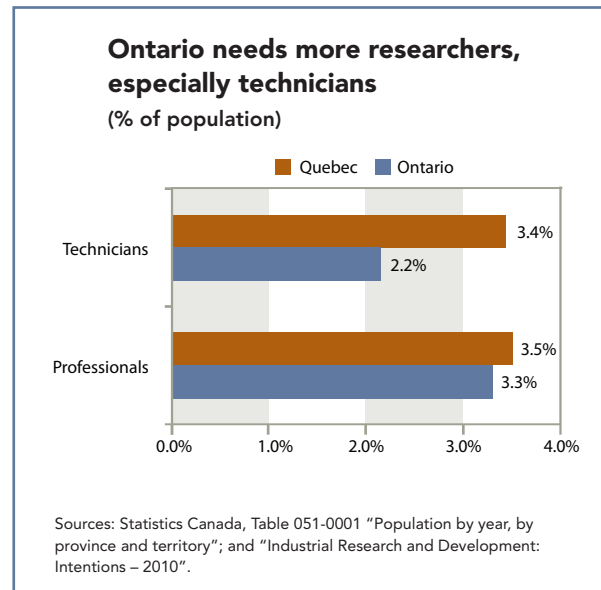
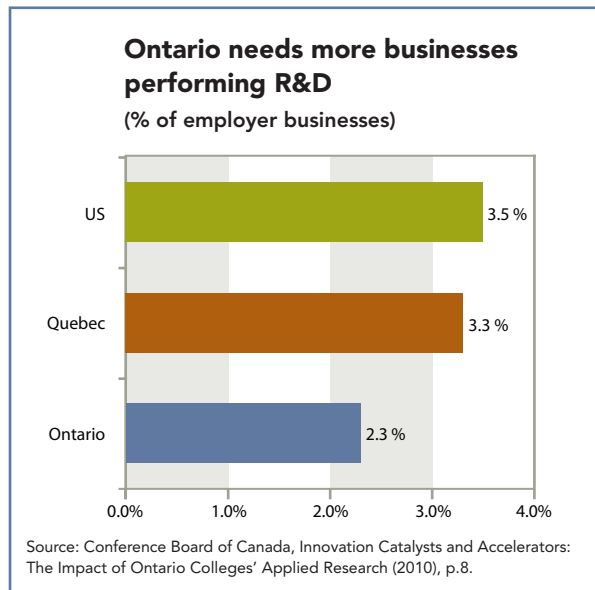
"Our business leaders ... must relentlessly pursue improved products, services, and processes."

Roger Martin, Tenth Annual Report, Task Force on Competitiveness, Productivity and Economic Progress, November 2011

Because innovation is an inherently social process – requiring people to make connections, develop ideas, and orchestrate implementation – colleges have built relationships to help their clients increase their scope of innovative practices. Each college is directly involved with many local economic development and innovation networks.

"Centennial's professors and students have provided a pool of talent that has proven invaluable to the development and validation of our cleantech solutions."
John Tuerk, Blue Heron Systems

"The [Fanshawe College] students exceeded our expectations and not just from the content point of view, but in their professionalism ... the recommendation to track venture capital was a novel idea the company had not considered. 3M later adopted a similar approach as a global business strategy." **3M Canada**



Ontario is a central, integrated player in North America's advanced manufacturing heartland (Michigan, Pennsylvania, Ohio, Illinois, and Indiana). The recent world recession, and the high Canadian dollar, has exacerbated the need to transform Ontario's economy to offset waning markets and industries. Yet Ontario's Task Force on Competitiveness, Productivity and Economic Progress points to Ontario's "lacklustre" productivity performance compared to other provinces and leading U.S. states.

Ontario risks following its U.S. partner states into rust-belt status.

Currently, about 9,400 firms in Ontario are research performers – only 2.3 per cent of all firms.¹

For Ontario to compete in the global economy, many more firms must become innovation leaders. Other countries are competing harder – for example, China has tripled its spending on postsecondary education in the past decade and has attracted more than 600 foreign corporations to set up applied R&D facilities.

The large majority of Ontario entrepreneurs have not been taught the how-to of innovation, and do not have the cash flow or business motivation to hire teams of researchers.

For Ontario to prosper, new approaches are required to help many more businesses learn to talk innovation, to walk innovation, so that they can start running the marathon that international competition has become.

"The partnership developed with Lambton... has been invaluable. The ability to do research on biomass fuels and gasification on a small scale will help create a significant advantage when becoming involved in large scale projects ... We believe that our relationship with the college is beneficial for both ourselves and the faculty and students involved." **Charles Dally, Enertech Inc.**

¹ Statistics Canada, Industrial Research and Development: Intentions – 2010; and Industry Canada, Key Small Business Statistics, July 2011.

Catching up to Quebec

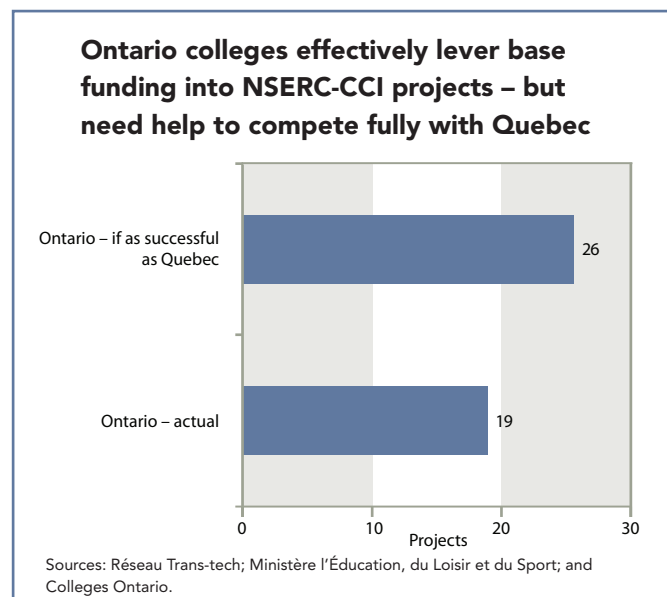
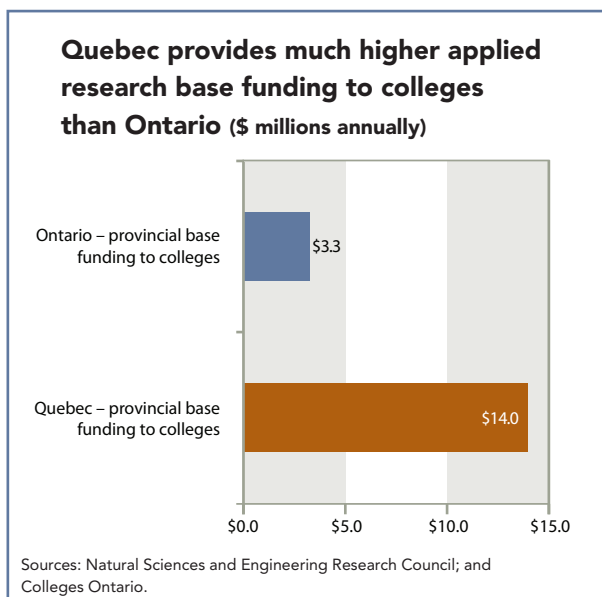
Small- and medium-sized enterprises (SMEs), responsible for more than half of Ontario's employment and economic growth, must play a key role in the innovation agenda. However, they need a distinctive approach to innovation assistance. They can contribute much more to local economic growth if they get effective help with incremental innovation: market-driven problem solving, including product development and prototyping, production process improvements and market research.

Ontario's SMEs lag far behind their innovative competitors in Quebec:

- There are 9,400 Ontario businesses that perform R&D. An additional 5,500 are needed to reach the per capita level of Quebec.
- There are 29,000 technicians employed in R&D in Ontario. An additional 17,000 are needed to reach the per capita level of Quebec. In comparison, the gap for R&D personnel with degrees (including advanced degrees) is only 2,700.²

One reason for Quebec's success is undoubtedly that it has invested significantly in its network of college centres for the transfer of technology (CCTT) over past decades (now \$14 million annually compared to Ontario's annual \$3.3 million investment). The Natural Sciences and Engineering Research Council's Technology Access Centres pilot program builds on the Quebec success story by strengthening centres of expertise across the country.

Ontario colleges have the potential to catch up. They are proving to be natural drivers for SME innovation: they have strong existing relationships with SMEs in each sector, in 200 communities across the province, and in both French and English. College graduates also play a critical role in implementing public priorities such as energy (47 per cent of sector employment), health care (47 per cent of sector employment), transportation, infrastructure, and regional and local development. They are also the source of R&D technicians.



² Statistics Canada, Industrial Research and Development: Intentions – 2010.

Ontario has responded to the opportunity to increase small- and medium-sized enterprise (SME)-led innovation by funding the Colleges Ontario Network for Industry Innovation (CONII) as a pilot program. The provincial government's \$10.2 million in seed funding over three years has enabled colleges (as key participants in Ontario's Network of Excellence [ONE]) to respond to SMEs, generating metrics that matter: they work with 480 industry partners, many on multiple innovation projects. Depending on the local community, research focus, etc., about 25 to 50 per cent of college-assisted SMEs are younger than five years.

"Through applied research collaborations, Ontario colleges are emerging as innovation catalysts and accelerators, helping Ontario businesses overcome barriers to research and innovation. Ontario college-business applied research collaborations stimulate new research and innovation activities that would otherwise not occur. [They] contribute to product, process, and service improvements; reduce time to market; and increase business R&D spending and activity... Ontario colleges are well positioned to ... address a key weakness in Canada's overall innovation performance—namely, underperformance of Canadian firms, especially SMEs, in R&D spending and innovative activity."

**Daniel Munro and Joseph Haimowitz (Conference Board of Canada),
Innovation Catalysts and Accelerators: The Impact of Ontario
Colleges' Applied Research, November 2010**

"Checkfluid is happy to be working with Niagara College. After several months of working with the students and faculty, we were impressed with their dedication, responsiveness, and their ability to understand our research ideas and goals." **Mike Hall, Checkfluid Inc.**

"[Georgian College's] research efforts have paved the way to the commercialization of EnvirAnode." **Todd Sirola, SAE Inc.**

Colleges and 480 industry partners innovating together

Results that matter: Stronger economy

Colleges help SMEs solve immediate problems and meet specific goals, through applied, market-driven R&D and commercialization.

“Funding for applied research is modest, the scale of activity is limited, and many Ontario colleges are new to applied research—but the results of completed projects are impressive. Ontario colleges’ applied research activities are improving firm performance, stimulating new business R&D spending, contributing to local economic and social development, and providing students with industry-relevant education and training. In particular:

“Product and Process Benefits

- *Nearly every college–business collaboration the Conference Board studied has led, or will soon lead, to the development of a new or improved good, service, or process.*
- *Half the collaborations have led to a reduction in firms’ time to market.*

“Sales, Markets, and Customer Benefits

- *Eighty per cent of the collaborations have resulted in, or are expected to result in, increased sales and revenues for the firm.*
- *Firms also reported improved market position (79 per cent), new markets (58 per cent), new customers (76 per cent), and improved customer satisfaction (59 per cent).*

“Research and Innovation Capacity

- *Many firms reported improvements in their capacity and motivation to pursue research and innovation as a result of the collaborations.*
- *Approximately one-third of the projects led to firms increasing their spending on R&D, while another 10 per cent anticipated spending more in the future.”*

**Daniel Munro and Joseph Haimowitz
(Conference Board of Canada).
Innovation Catalysts and Accelerators:
The Impact of Ontario Colleges’ Applied
Research, November 2010**

Results that matter: College-trained, highly qualified personnel

College graduates are key to ensuring innovative and productive workplaces across the economy, across the province and in both French and English.

In the past three years, more than 3,500 college students have gained new skills from their participation in innovation projects, and colleges have added innovation and entrepreneurial components to almost 300 courses.

Just recently, Niagara College received \$2.2 million from FedDev Ontario’s Graduate Enterprise Internship Funding to arrange up to 200 internships with local businesses.

- *“[Sault College] can provide the necessary environment to cultivate students/graduates and allow them to apply their learning in new, exciting technology areas such as renewable energies and advanced control systems.”*
Don Martone, DX2 Technologies Inc.
- *“The students worked alongside professional engineers, but they did 70 per cent of the work,”* **Mark Surman, Mozilla Foundation,** on Seneca College’s contribution to Popcorn.
- *“We are very pleased with the [Cambrian College] student involvement as they may lead to a source of potential employees.”* **Ray Carr, Precision Door Industries**
- *“George Brown has been instrumental in getting the business off the ground.”* **Ward Warkentin, Fleetmetrica.** While IT students worked with Fleetmetrica’s team to create the product, students from the School of Business helped with marketing and design.
- *“Innovative Solutions is honoured to be working [with] Durham College... We’re thrilled to have a part to play in...the development of the students as they pursue their research projects.”* **Roland Kielbasiewicz**

Results that matter: recognized centres for innovation and entrepreneurship

Colleges build on well-established partnerships within their communities, their traditional role in skills training and knowledge transfer, and responsiveness to employer-identified market needs and challenges.

Twenty-two Industry Innovation Centres (up from 10) provide one-stop help to innovators and constitute a critical entry point to Ontario's Network of Excellence [ONE] in many communities across Ontario (\$10.2 million from Ontario).

Ontario colleges have secured \$50 million in federal funding, including \$40 million in multi-year federal funding [NSERC-CCI], for applied research tools and to establish recognized centres of expertise.

- **Advanced manufacturing:** Real-time Production [Sheridan].
- **Biotechnology, health and services:** Mobilizing Technology Solutions - Health [Centennial]; Health & information Technologies and Health Promotion [George Brown]; Biovalorisation [La Cité collégiale]; National Electronic Health Records Solution [Mohawk]; Food and Culinary Innovation [Niagara]; Elder Research [Sheridan].
- **Digital economy:** Full Spectra [Algonquin]; User Experience Design [Algonquin]; Flight Simulation [Seneca]; Open Technology [Seneca].
- **Energy:** Renewable Energy [Durham]; Solar Energy Technology [Georgian]; Renewable Energy Conversion and Storage [Lambton]; Energy Technology [Mohawk]; Sustainability Energy [St. Lawrence].
- **Resources:** Phyto-extraction of Heavy Metals from Contaminated Sudbury Soils [Cambrian]; Sustainable Environments [Fanshawe]; Alternative Wastewater Treatment [Fleming]; Sustain Niagara: Supporting Innovation in Agricultural Land Management [Niagara].

Results that matter: regional development and public priorities

Colleges strengthen SME access to Ontario's Network of Excellence (ONE) through their links with Regional Innovation Networks, with regional and private organizations and local universities.

Regional Development

« *Ce partenariat avec Symbioticware représente une excellente occasion d'impliquer nos étudiants dans des activités d'apprentissage aux retombées pédagogiques et communautaires directes...* » **Daniel Giroux, Collège Boréal**

FedDev Ontario's Applied Research and Commercialization Initiative addresses the unique research and innovation challenges faced by small- and medium-sized enterprises by helping 14 colleges to provide their applied research and development and pre-commercialization expertise to businesses that do not have the internal capacity to undertake those activities:

Algonquin, Centennial, Conestoga, Durham, Fleming, La Cité collégiale, George Brown, Lambton, Loyalist, Mohawk, Niagara, St. Lawrence, Seneca, Sheridan.

Public Policy

Colleges have also secured funding from organizations such as:

Canada Health Infoway; Canadian Cancer Society; Canadian Institutes of Health Research; Canadian Mental Health Association; Centre for Addiction & Mental Health; LDC Tomorrow [energy innovation]; NetHope [problems in the developing world]; Ontario Lung Association; Ontario Media Development Corporation; SHARCNET [high performance computing]; and the Social Sciences and Humanities Research Council.

Investing in economic prosperity: Helping small businesses innovate and create jobs

"Ontario shares the federal government's interest in enhancing business innovation."

2011 Ontario Economic Outlook and Fiscal Review, p. 112

Ontario colleges must be positioned to compete more effectively for more than \$100 million in announced federal funding for college-based innovation and applied research projects.

Ontario college opportunity: secure federal funding for Information and communications technology (ICT)

"Given that the production and application of ICT played the central role in stimulating very strong productivity growth in the U.S. over the past decade or more, the lagging ICT investment record of the private sector in Canada is a source of great concern."

Review of Federal Support to Research and Development – Expert Panel Report, 2011, pp. 1-2 and 2-18

Federal funding opportunity: The Digital Technology Adoption Pilot Program (DTAPP) is an \$80-million, three-year program to boost the productivity of small- and medium-sized enterprises (SMEs) and improve Canada's digital economy. With the participation of colleges, the federal government will support more than 600 SMEs with advisory services and funding to help them adopt digital technology.

Ontario college positioning: 4,000 graduates annually in the ICT sector and across the economy. Of 54 unique college programs now offered, more than 60 per cent are new or substantially modified compared to a decade ago.

Ontario college opportunity: secure federal funding for new innovation programs for colleges

Federal funding opportunity: Thirty-five grants to colleges will strengthen their centres of expertise to help innovative businesses (\$13 million - College and Community Innovation Program). These new partnerships are intended to provide skills training for students, position Canadian colleges as a destination for top applied research talent, and give local businesses access to the knowledge and resources they need to innovate and commercialize new products and services

Federal funding opportunity: The new College-University Idea to Innovation program will provide \$12 million over five years for successful college-university-business partnerships. Awards will be up to \$250,000 per year for both college and university applicants, with business partners matching this contribution in cash and/or in kind.

Federal funding opportunity: The College and Community Innovation Program continues to offer multi-year Innovation Enhancement Grants of up to \$2.3 million, as well as other applied research support grants.

Federal funding opportunity: FEDDEV Ontario's Applied Research and Commercialization initiative is being extended for one year, with funding of up to \$15 million, to enable postsecondary institutions to assist more businesses while their current projects are being completed and evaluated.

“We’ll triple the number of successful start-up companies in Ontario in the next five years...We’ll focus on some of our youngest and brightest minds, providing increased dedicated support to our young entrepreneurs.”

2011 Liberal platform

“I’m interested in starting my own business so I thought it would be great to work with somebody who’s in the process of doing the same thing.”
 Sean McNeill, **Humber global business management student**

Leo and Jerad Godreault [Mohawk students] formed their start-up, the Imaginauts, drawing on Leo’s insight into patient care as a nursing student and Jerad’s technical know-how as a software development student. Their mobile application will enable users to manage their medications more effectively.

Budget request:

Ontario must continue to invest in research that produces a commercial return, supporting innovations that help businesses bring new products to market and new processes that enhance their competitiveness. A report released last year by the Conference Board of Canada found the applied research activities at Ontario’s colleges play a significant part in driving innovation, particularly in partnerships with small- and medium-sized firms that don’t have the resources to conduct the research on their own.

Colleges are assuming the current funding for Colleges Ontario Network for Industry Innovation (CONII) will be maintained and are requesting an additional \$6 million over three years.

- This additional funding will enable colleges to work with more small- and medium-sized businesses.
- It will also help colleges to compete more effectively for more than \$100 million in announced federal funding for college-based innovation and applied research projects.

CONII REQUEST (\$millions)	YR 1	YR 2	YR 3
Projects	\$1.3	\$2.1	\$2.6
College Industry Innovation Centres – 24	\$2.9	\$2.9	\$2.9
Network for Innovation & Entrepreneurship	\$0.4	\$0.4	\$0.4
TOTAL	\$4.8	\$5.4	\$5.9
LESS ON-GOING BASE FUNDING	-3.3	-3.3	-3.3
NET NEW FUNDING	\$1.3	\$2.1	\$2.6

Colleges and 480 industry partners innovating together

3Di-Solutions	Black River Cheese	Ontario	Habitat for Humanity
3M Canada	Blindside Networks	Diversified Nutrition Lifestyle	Haliburton Forest & Wild Life Reserve
416 Automation	Blue Heron Systems	DMTI Spatial	Halton Services for Seniors
5 minds mobility	Blue Hrron Systems	Downtown Niagara Falls	Haycore Canada
AEMK Systems	Blue Pro	Business Improvement Association	Health Fit Services
A&L Canada Laboratories	BlueGreen Solutions	DrinkWise Canada	Heaven Fresh Canada
AB & D Solar Power Pool Tools	BlueLeaf	DRK Software	Hendrick Seeds
Ab Biotech	Bluewater Health	(LeagueConvener)	HIPAAAT
Abatement Technologies	Bluewater Power Distribution	Druxy's Famous Deli	Historic Niagara Development
Abbey Gardens	Bordin Racing	DX2 Technologies	Home Monitor
ABELSoft Canada	Brampton Flight Centre	Dynamotive Energy Systems	Horizon Energy Solutions
Accclaim Health	Brantford Power	E.D. Products	Horizon Plastics International
Accu-Lift Flooring Systems	Brennan Paradigm	Eagle Gold	Horizon Utilities
ACTRA – Toronto	Bronskill & Co.	EarthGen International	Hotwash
Acuren Group	Bug Elimination and Prevention	ecGroup	Hovey Industries
Advanced Engine Technology	C&M Aquatics	EcoEthic	HRCarbon
Advanced Foods & Materials Network	C&M Aquatics	EcoEthic Inc.	Hungry Eyes Film & Television
Aepay Global Energy	Calhoun Sportswear	EcoVu Analytics Inc.	Hydrant Studios
AfishESci	Cambridge Elevating	Edey FX	Hydro Ottawa
Air Molded Plastics	Cambridge Solutions	EfstonScience	Hydromantis Environmental Software Solutions
Air Transport Association of Canada	Canada Health Infoway	Eion Wireless	Hydro One
All Tech Neek Electronics	Canada Mortgage & Housing Canadian Council for Aviation & Aerospace	Elator	Hydro One Brampton
Allan Waters Family Patient Simulation Centre, St. Michael's Hospital	Canadian Diabetes Assn	Electrozad Supply	I.A.T.S.E. – Local 667
Alloy Casting Industries	Canadian Inst for Health Information	Elevator Cab Renovations	IMAP Audits
ALX Technical Services Ltd.	Can-Technologies	Elite personal training studio	Imbrium Systems
American Society of Heating, Refrigerating & Air-Conditioning Engineers	Carbon Control Systems	ELORIN	Impakt Protective
Amika Mobile	Cargair	Enertech	Imtx Membranes
Annidis Health Systems	Celestica	Engenergy	InBay Technologies
Annoven	Centre for Effective Practice	Engineered Lifting Systems & Equipment	In-Dev
Apple Canada	Champion Mushroom	Engineered Systems	Infonaut
Applied Recognition (Fotobounce)	Champlain Community Care Access Centre	Environmental Bio-detection Products	Innovation Factory
Aquaform	Checkfluid	expandrums	Innovative Solutions
AquaTreatment Technologies	Chemquant	FEHER Machine & Manufacturing	Innovation Concepts
Aqus	CH-Four Biogas	Feral Systems	Inteed Solutions
Architects Tillmann Ruth Mocellin	Children's Hospital of Eastern Ontario	Ferme Lanidrac	Intel
Argonaut	City of Sarnia	FERSHT	Interdev Technologies
Arius3D	ClearBlue Technologies	FilmOntario	Interdev Technologies Inc.
Artenga	Clinical Orthotic Consultants	FlakeBoard	Interfaceware
ArtEngine	Coastal Pacific Aviation	Fleetmetrica	International Cinematographers Guild
Autodesk Canada	Cognilore	Fluid Media Framework	International Club Network
Aventix Animal Health	COM DEV	FSC Architects & Engineers	logen
AVP Solutions	CommentAir Technologies	Fuseforward International	iSILS
Avrocon Industries	Comptoir Agricole Sabrevois	GCM Tech	Jana Laboratories
Axio Power Canada	ConceptShare	General Electric	Karos
B.I.G.	Convergent Telecom	Geoff Hodgins' Architect	Katan Kitchens
Basadur Applied Creativity	Cornall Police	Global Power Design	Kingston Sound Works
BASF	Cornerportal	Golden Horseshoe Biosciences Network	Kingston Sustainability Centre
B-Con Engineering	Crossroads Shopping Network	Golf lab	Kinross
Belden Canada	CSR Plus	GoodWindWater	Kintech Orthopedics
Bell Canada	Cup-a-Round®	Grand Central Sports Bar	Komodo OpenLab
Bespoke I/O	Cymat Technologies	Grape Growers of Ontario	Koppers Fishing and Tackle
Beyond Covers	Dapasoft	Great Lakes Brewing	Kortright Centre for Conservation
Bilco Consultants	Darcor	Green Frontiers International	L&C Food
Biogill	DataRealm	Green Syndications	Laffoux Solutions
Bioniche Life Sciences	David Bankert Farms	Green Works Solar Power	Lam & Sons Food
Bio-Organic Catalyst of Canada	Dawnsuite Communications (Metcove) (CheckInWiz)	Greenfield Ethanol	LAMP Community Health Centre
Biosign Technologies	Decade Group	Greentec International	Langford & Assoc
BITS	Delice d'Afrique Foods	Greenwood Flight Centre	Lawson Health Research Institute
Bitstrips.com	Desire2Learn	Groupe Nestor	LightMachinery
	Devera Logic	H2O and more	LineTech Design and Manufacturing
	Directors Guild of Canada –		

London & District Construction Assoc.
 London Hydro
 LoyaltyMatch
 Magna Exteriors & Interiors
 Major Craig's Chutney
 Mansour group
 Marino
 Mass Environmental
 Matcor Advanced Technologies
 Matocto
 McRae Lumber
 MDI Solutions
 MeasureMax
 Mechtronix
 Mediprep
 Megola Environmental Solutions
 MEMOTEXT
 MenaTel Systems
 Metaflo
 Metalcraft Marine
 m-Health Solutions
 m-Trilogix
 Microart
 Microbix
 Mide Bistro
 Mill Pond Cannery & Preserves
 Minto Communities
 Monteco
 Monteco
 Mozilla Foundation
 m-Trilogix
 Murrenhil
 MWM Witherell Mechanical
 N2 Towers
 Natural Yard System
 Nature Works Remediation
 Nedlaw Living Walls
 Nematik Canada
 Nepean Creative Arts Centre
 NexJ Systems
 NexJ Systems Inc
 Nextide
 Niagara Culinary Trail
 NIM Energy
 Nisbet Lodge
 Niska North
 Nitec
 NOMADIQ Shelter Solutions
 Norgen Biotek
 Nova Chemical
 N-Sci Technologies
 Nunavik Biosciences
 OASYS Healthcare
 OASYS Healthcare
 Ocorant
 Olson Foods Concepts
 One Smart World
 Ontario Drive and Gear
 Ontario Energy Authority
 Ontario Genomics Institute
 Origin Retirement Communities
 Ottawa Aviation Services
 Outpost Alternatives
 Ozile's Café, Marina & Tackle
 P. Shore & Associates
 Pacific Flying Club
 Palomino System Innovations
 Pan Chancho Bakery
 Panacis
 Panavision Canada
 Paris Crêpes Bistro
 Patient Care Solutions
 Paton Controls
 Pay 4 Performance
 PeerVision
 PeriMind
 PharmaTrust
 Pinewood Toronto Studios
 Pipeline Studios
 Pivot Design Group
 PlantForm
 Play Lab
 PlayLab
 PointerWare Innovations
 Port Stanley Business Improvement Association
 Port Stanley Village Association
 Posit Science
 Powerstream
 Precision door industries
 Princess Margaret Hospital
 Promation Nuclear
 Provincial Controls
 Puratos Canada
 Pure Fun Confections
 Purifying Illumination
 Quantum Renewable Energy
 R. E. Morrison Equipment
 Rainbow Concrete
 Recreational Respite
 Red Cross
 Red Hat
 REGEN Energy
 Regional Municipality of Halton
 Renewage
 Renteknik Group
 Research in Motion
 Resource H2O
 Results by Design
 Retire-At-Home
 RideShark
 Right Angle Metal Fabricators
 Rimowa North America
 Rivercourt Engineering
 Riverside Brass & Aluminum Foundry
 RND
 Rosebel
 Ross + Doell
 Rowswell & Moss Engineering
 SAE
 Safety Power
 Saint Elizabeth Health Care
 SASC
 Scenecaster.com
 Schlegel Seniors Village
 Schweitzer Engineering Labs
 Scicorp International
 Scott Environmental Group
 Security Compass
 Sensory Threshold
 Sentry Security Systems
 Seprotech Systems
 Simons International – Planet People
 Side Effects Software
 Simpson Environmental
 SITTM Technologies
 Skebo & Assoc.
 Smart Biologicals
 Society for Prehospital Educators of Canada
 Solutions Infection Control Working Group
 SOS First Aid and Safety Training
 Southern Skies Aviation
 Spatial View
 Spongelab Interactive
 Sportacular Events
 Square snacks
 SRG Research
 St Jean Training
 St. Michael's Hospital
 St. Williams Nursery, Ecology Centre & Dramm
 Stantec
 Steel Tree Structures
 Steenhof Building Services Group
 Stirling Creamery
 Stitchesations
 Story Planet Media
 Strategies for Change
 StressCrete Group
 Sumac Forest
 Suncor Energy Foundation
 Sun-Mar
 Superior Energy Solutions
 Surtek Precision Machining
 Sustainable Energy Technologies
 SWITCH
 Switchgreen
 SWS Ventures
 Symbioticware
 Symetric Productions
 Systex Engineering
 Taps Brewing
 T-Base Communications
 TD Canada Trust
 TEAM Aquatic Management
 Teck
 Teco Group
 TecVana
 Telus
 Tenet Computer Group
 Tertec Enterprises
 The Bauhub
 The Canadian Cancer Society Niagara Unit
 The CocoaBean Shoppe
 The Green Cricket
 The Imaginats
 The Keefer Mansion Inn
 The KOTT Group
 The Tree Specialists
 Theralase
 Therminator Temperature Services
 Toronto Airways
 Toronto and Region Conservation Authority
 Toronto Sunnybrook Hospital
 Town of Markham
 Township of Chapleau
 Transport Canada
 TRD Manufacturing
 Tremco Weatherproofing Technologies
 Trenton Cold Storage
 Trevorrow
 Tri-County Protein
 Trimara
 Tri-Pro
 Trojan
 TRY Recycling Inc.
 Turtle Island Recycling
 uCreate Media
 Ultimate Kiosk
 Unis Lumin
 United Nations Foundation, JEMBI
 Upper Canada Solar Generation
 Urban Farms Organic
 Utilities Kingston
 Vale Ltd
 VELUX Canada
 Version 2.0
 Verticiel
 Vertility Innovative Solutions
 Viafoura
 Vicon Motion Systems
 Vineland Research & Innovation Centre
 Vintage Fitness
 Pigeon*Branding+Design
 Virelec
 Viscore
 VISTA Science & Technology
 Vital Group Inc.
 Walpole Island Heritage Centre
 Ward Warkentin
 Warren DAC Investments
 Water Superstore
 Waterloo Wellington Flight Centre
 Weever Apps
 well.ca
 Wenvor Technologies
 White Oaks Conference Centre
 Williams McGuire AML
 Windfinite Turbine
 Wine Country Tour
 WorkTech
 WorleyParsons
 Yangaroo
 Yfactor
 Yowza
 Y's Owl Maclure Co-operative Centre
 Zeebu Mobile

Algonquin College
Cambrian College
Canadore College
Centennial College
Collège Boréal
Conestoga College
Confederation College
Durham College
Fanshawe College
Fleming College
George Brown College
Georgian College

Humber College
La Cité collégiale
Lambton College
Loyalist College
Mohawk College
Niagara College
Northern College
St. Clair College
St. Lawrence College
Sault College
Seneca College
Sheridan College



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