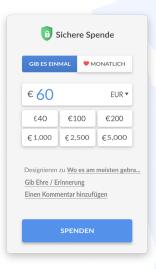
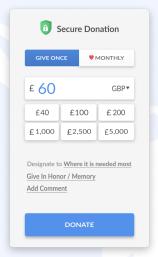


Helping nonprofits make more to do more

## We help nonprofits around the world increase their online donations.













#### **Our customers**

Charities, schools, religious institutions, political campaigns, and medical research organizations.





**neverthirst** 



Salvatore Salpietro

Digital Director, Child Mind Institute

"In a non-profit world where technology, time, and funds are always in short supply, Fundraise Up helped us with all of these. It upped our game considerably, putting us on par with advanced payment systems"



Marilyn Simon-Gersuk

Director, Open Medicine Foundation

"Our donors find the widget easy to use and we have had only positive feedback. The customer service is always prompt and super responsive. From an admin side, it offers us great new tools. We love it!"



Mark Whitehead

Co-Founder and Executive Director, Neverthirst

"We were excited when we found Fundraise Up. It's a very user-friendly platform that we know has increased our ratio of new donors. Additionally, the average amount per donation has gone up."

Increased digital revenue

200%

Increased digital revenue

50%

Increased digital revenue

100%



## Nonprofits are losing digital revenue

Nonprofits are losing potential revenues from digital donors because of antiquated methods and technology. Nonprofits work hard and spend a lot of resources to get potential donors to their site through outreach, social

media promotion, etc.

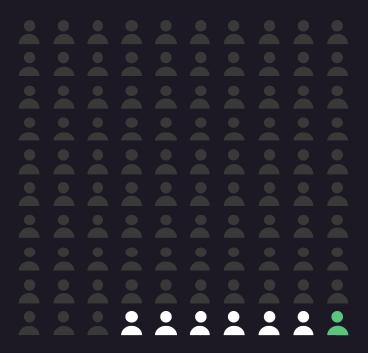
On average, for every 100 donors that come to a non-profit's site, 7 donors click on the "Donate" button and only 1 actually completes the process. The average donation size is \$120.

At this rate 99% of potential donors don't donate. And the 1% that do, give less than they could.

That is a lot of money to leave on the table.

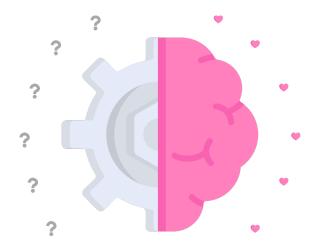
#### 100 people visit your website

## 7 click on the "donate" button 1 completes the donation process



At this rate 99% of potential donors

don't give



## We remove emotional and technical barriers

We increase the emotional connection to the nonprofit's ask. When the rational mind is not challenged and the emotional mind is supported, donors donate and donate more.

We employ modern tech, e-commerce best practices, machine learning to optimize donation funnel and trigger positive emotional cues for the donor that translates into higher revenue.

# Our donor experience vs. industry standard experience

10,000 people/mo
visit your website

700 people
start donation process

100 people
complete donation process

\$180
median donation size

Fundraise Up

10,000 people/mo
visit your website

900 people
start donation process

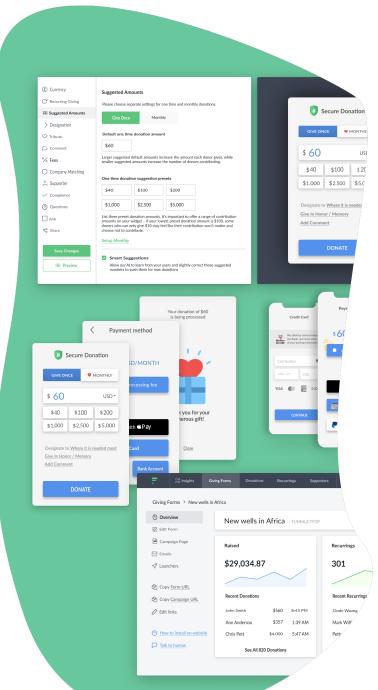
160 people
complete donation process

\$220
median donation size

\$18,000/mo

\$36,000/mo



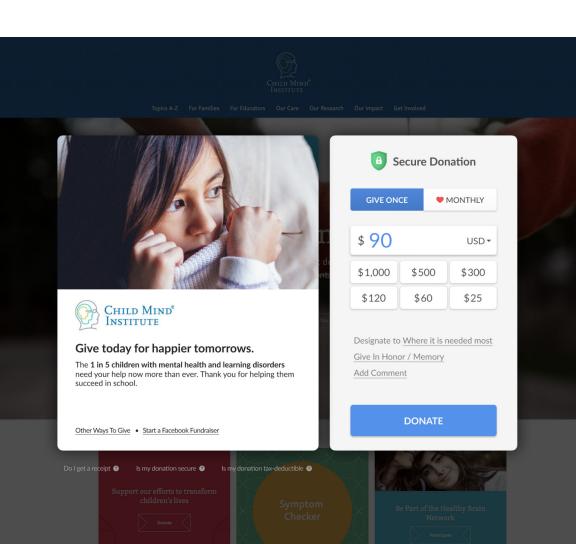


### **Product**

## Keep the emotional connection going

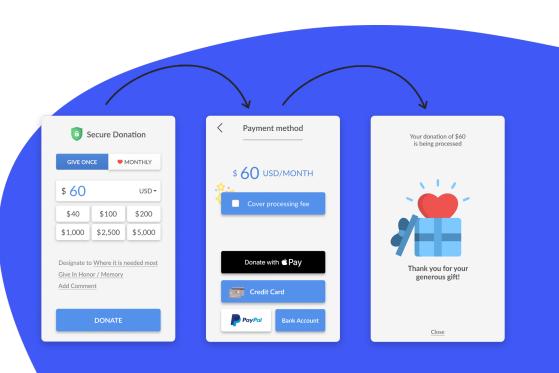
Don't let your donor experience an "emotional disconnect."

Tell your personal story on the spot.



## Keep it simple

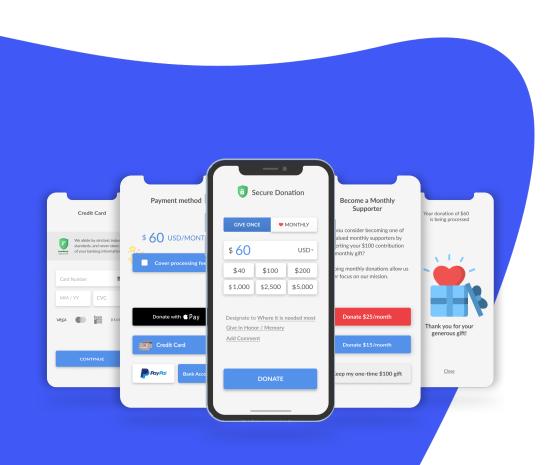
We break complex forms into simple, easy steps.



## Of course, we're fully adopted for mobile

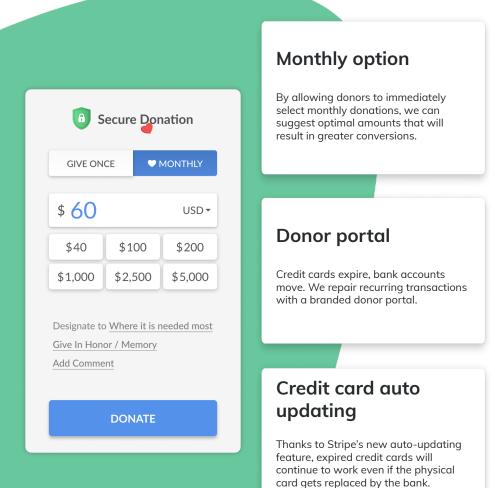
Your donors are sophisticated and are used to the high website standards set by Apple, Google and Facebook.

Responsive design is no longer enough. Different devices need different experiences that are native to each device.



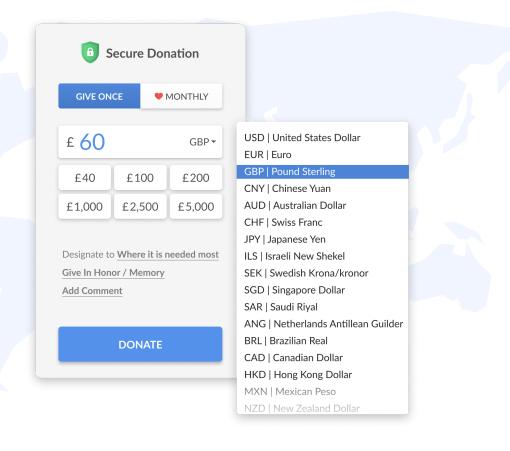
### Increase monthly giving

Monthly donations not only help in budgeting but also on average yield 400% more revenue. We help foster this relationship.



## 135 International currencies

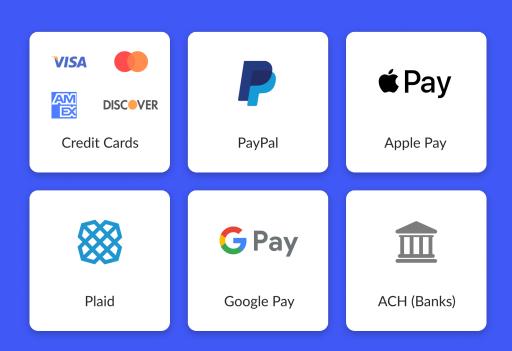
International donors are important. They deserve the the peace of mind they get donating in their native currency. This allows them to be sure of how much they are actually giving.



## Multiple payment options

Most donors have a preferred payment option.

Multiple payment options increase donor conversion, thus decreasing donor abandonment.



### **Machine learning**

You know how it goes. Ask for too little, and miss out n the money you could have raised. Ask for too much, and some donors will feel their donation won't have an impact.

We using machine learning to suggest the maximum amount that each specific donor is likely to be comfortable with.



Suggested amount

\$60



Suggested amount

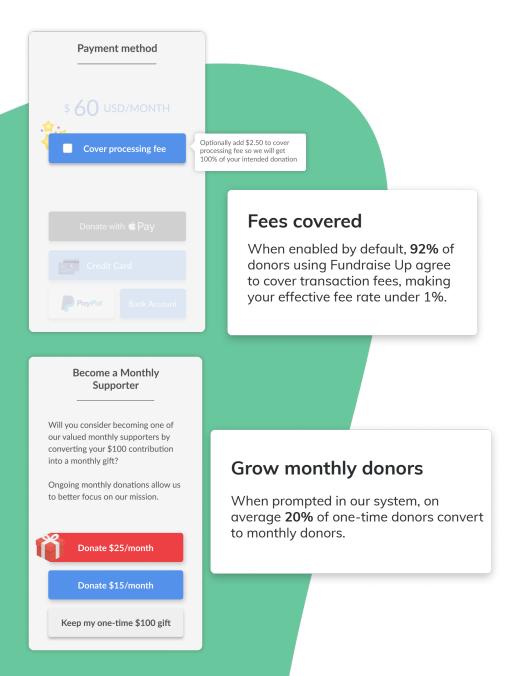
\$45

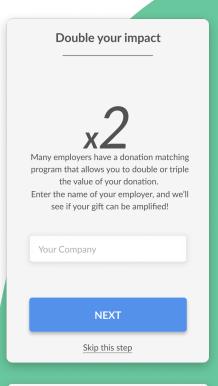


Suggested amount

#### **Extras that count**

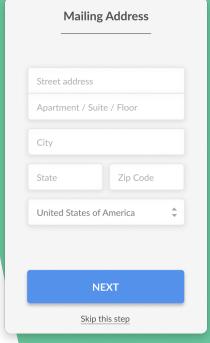
These "little" extras can make a "huge" difference.





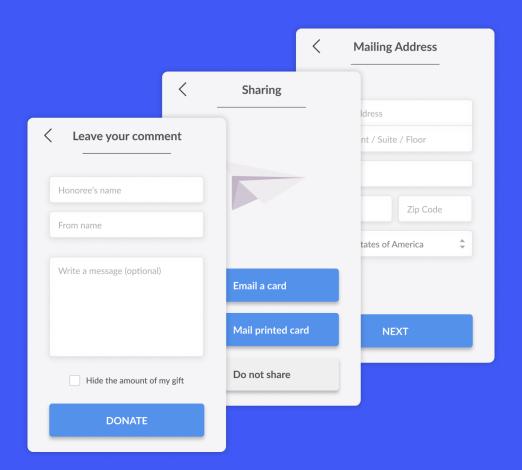
#### **Company matching**

Fundraise Up partners with Amply to fully automate company matching. This saves you a lot of time and increases your revenues 3% on average.



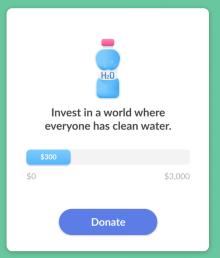
#### Mailing address

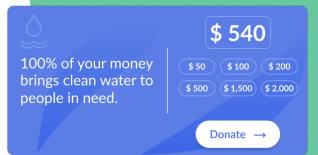
Asking for mailing addresses hurts conversions, which is why we do it after the donation has been completed so that you don't miss out.

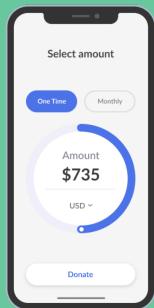


#### **Tribute**

Donors have the option to dedicate their gift to a loved one and notify them by either email or regular mail.







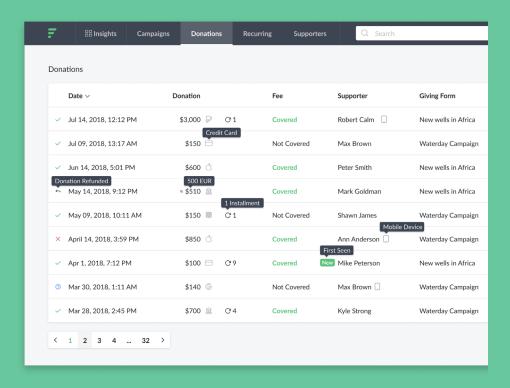


#### **Elements**

Elements are building blocks for your website's donation ask and act like donor magnets. They attract the donor's attention and help motivate them—from checkout launchers to goal counters. You can mix and match them throughout your page and site for maximum effect.

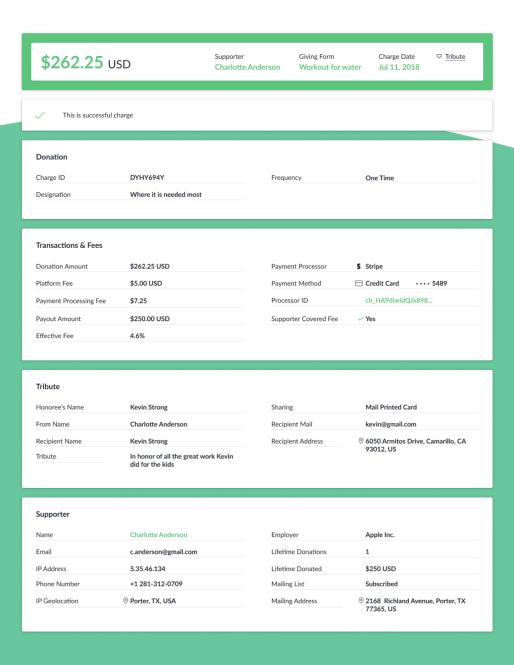
### **Donations**

Get the big picture in a glance. Smartly designed donor dashboard lets you quickly see and sort critical info.



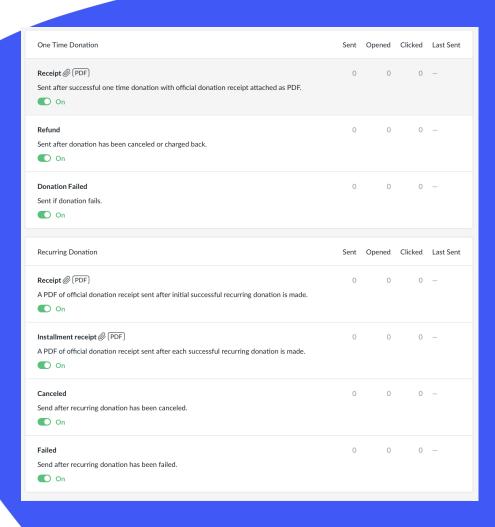
### **Donation details**

We track every data point needed to maximize donor engagement.



### **Automated emails**

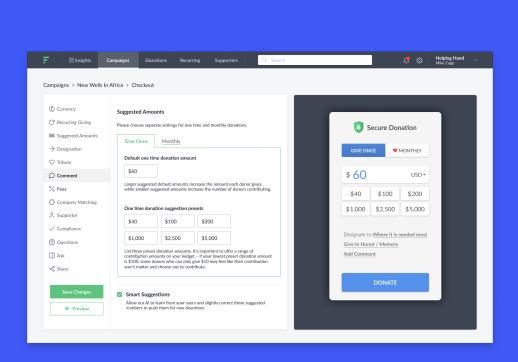
Send donation receipts and thank you messages by email to donors automatically after their donation is submitted. Customize your email template for each campaign.



### Tons of flexible options

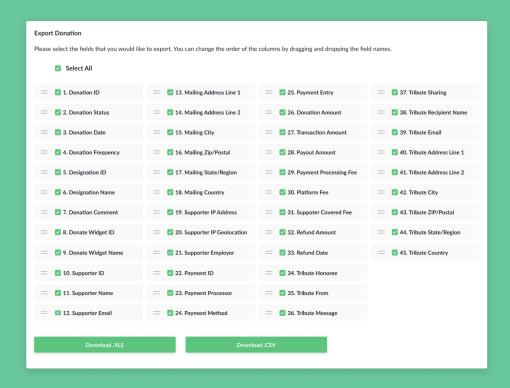
Customize each campaign in every way. From simple changes like text and colors to custom fields and suggested giving amounts.

Each campaign is tracked individually so you can test which perform best for your donors.



### Own your data

Export your data or use our API to integrate real-time with your custom databases.



## Everyone loves integrations!

Put your donor data to work for you with multiple ready to use integrations.



#### **Coming Soon**

Raiser's Edge NXT™

eTapestry

Classy

## Security

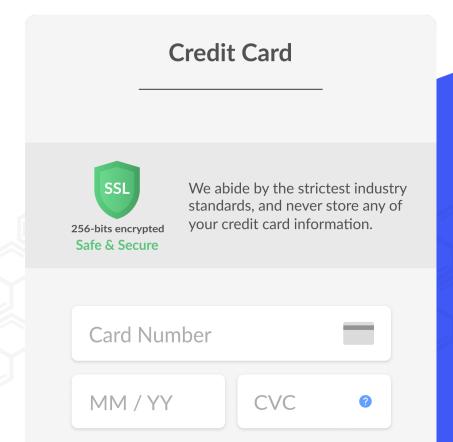
With Level 1 PCI compliance and SSL security, we maintain tight security so you can sleep at night.







256-bit encryption



## **Pricing**

#### It's all about donors, rather than fees

92%

of donors cover the fee

On average, 92% of donors using our smart checkout cover the fees. This means, your effective rate is less than 1%.

#### Fundraise Up fee + Payment processing fee

Priced to scale with any sized organization

We use Stripe and PayPal to process payments

			Fee		
<u>Date</u> ∨	Donation		Covered	Supporter	Giving Form
✓ Jul 14, 2018, 12:12 PM	\$3,000 P	C1	Covered	Robert Calm .	School Reconstruction
✓ Jul 09, 2018, 13:17 AM	\$150 🗏		Covered	Max Brown	Waterday Campaign
✓ Jun 14, 2018, 5:01 PM	\$600 🖒		Covered	Peter Smith	Waterday Campaign
← May 14, 2018, 9:12 PM	\$10,000 🟛		Covered	Mark Goldman	Waterday Campaign
✓ Jun 09, 2018, 15:16 AM	\$150 🛞	C1	Covered	Max Brown	School Reconstruction
× May 14, 2018, 16:17 PM	\$850 🖒		Covered	Ann Anderson 🗍	Waterday Campaign
✓ May 14, 2018, 9:12 PM	\$100 🖂	C 9	Covered	New Mike Peterson	Waterday Campaign
© May 09, 2018, 10:11 AM	\$140 <b>©</b>		Not Covered	Max Brown .	School Reconstruction
✓ April 14, 2018, 3:59 PM	\$700 🟛	C 44	Covered	Peter Strong	Waterday Campaign



fundraiseup.com

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