

INDIANA PHCC STATE CONVENTION: REGISTRATION FORM

September 13-14, 2018

French Lick Springs Hotel



Thursday, September 13, 2018

Noon - Registration Desk Open
Clifton Foyer - Lower Level

3:00 - 5:00 p.m. **Amazing Race**
(Meet at registration area for instructions)

Working in teams, participants will solve a variety of clues leading them across the resort. Along the way teams will face a wide range of challenges they must complete before moving along to the next clue. Put together your own team or we will put you in one. Either way there are **BIG** prizes to the winning team!



6:30 – 8:00 p.m.
Opening cocktail reception
Clifton Room
Annual Business Meeting & Election

Evening free for dinners, casino, etc.

You must reserve your room by calling the hotel by August 14th!



See reverse side for reservation information

Visit iaphcc.com for updated information

Friday, September 14, 2018

7:30 – 9:00 a.m. – **Breakfast Buffet** in Grand Colonnade

9:00 – 10:00 a.m. - **Keynote**
Taggart 100 - Lower Level
How To Rockstar Your Business

Susan Frew
Sunshine Plbg, Htg, Air
Denver, CO



Are you struggling in a hyper competitive market? Feeling like you have to compete on price? Susan Frew shows how to “**Rockstar Your Business**” by using “out of the box” and even some “off the field” ideas for making your business stand out from the pack. You will leave energized and have a plan IN HAND to go back to your company on Monday and ROCKSTAR your own business. She uses real life examples of how she grew her company from the ground up to 3M in less than 5 years.

10:15 - 11:15 a.m. - Taggart 100
4 Strategies To Win With Talent
John Bain - Onyx & East

Few of us have ever seen a more competitive market for talent at all levels than we are in now. The new market requires organizations to change and adapt or risk falling behind. This session will equip you with 4 proven strategies to win the war for talent.



11:15 – 11:45 a.m. - Taggart 100
Planning Your Future, Promises Kept
John Gehan - Federated Insurance

As a business owner, you need to protect yourself, your family, and your business. Business succession and estate planning can be overwhelming. Take the first step to find out how to avoid frustration, taxation and litigation when it comes time to exit your business.



11:45 - 1:30 p.m. - Clifton Room

Lunch & Sponsor Awards

Guest speaker: Josh Bleill



While serving in Iraq a bomb exploded under the vehicle Josh was riding in. He woke up five days later to the realization that he had lost two friends and both of his legs in the blast. Corporal Josh Bleill is a walking, talking, symbol of hope, using his story to motivate and inspire others. Even with all he's been through, Josh doesn't just believe in the American dream. He's living it!

1:30 – 3:00 p.m. - Taggart 100

Contractor Roundtables

Learn from Indiana's Best Contractors in a speed session that garners you 7 different topics:

- **Tools & Inventory Control**
- **How Technology Can Impact Your Business**
- **Transferring Philosophies of Business to the Next Generation**
- **Managing the Company Grapevine**
- **Key Employee Retention**
- **Effective Safety Programs**
- **How To Develop Key People**

1:30 - 3:00 p.m. - Murdock 101

Apprentice Coordinator Roundtables
Local Executives Roundtables

Get your questions answered and learn from your peers!

3:00 - 6:00 p.m. - **Free Time!**

Enjoy the beautiful resort setting.

6:30 – 10:30 p.m. - Clifton Room

President's Dinner, Installation and Auction

Enjoy cocktails, a fabulous dinner, watch the new PHCC officers get installed, and bid on amazing auction items. We will also announce our PHCC Contractor of the Year!

2018 Indiana PHCC Convention Registration Form

Company Name: _____

Contact Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

E-Mail: _____

1. Full Registrant Name(s) (\$289):

2. Spouse Name(s) (\$179):

3. Amazing Race Name(s)

	Qty	@	=
Full Registrant	___	\$289	_____
Spouse	___	\$179	_____
Ala Carte Opening Recep	___	\$ 75	_____
Ala Carte Lunch	___	\$ 60	_____
Ala Carte President's Dinner	___	\$120	_____
Seminars/Lunch Only	___	\$125	_____
TOTAL			_____

Check Enclosed (Make check payable to **Indiana PHCC**)
 Bill Me (IN PHCC Members Only)

Discover Visa MasterCard American Express

Card # _____
 Exp Date _____
 V Code _____
 Signature _____

Address associated with credit card if different than above:

Mail to: IN PHCC, 9595 Whitley Dr, Ste 208, Indianapolis, IN 46240
 Questions? Call (317) 575-9292



How To Register:
 Online: www.iaphcc.com/convention
 or complete this form and
 E-Mail: brenda@iaphcc.com

French Lick Resort Hotel Reservations -
Must Be Made by August 14, 2018 by calling 888-936-9360.
 Group code is 0918IAP to get the \$159 group rate.
 You can also make reservations online at www.iaphcc.com/convention



Sponsors

Platinum



Gold



Opening Reception Sponsor

Lunch Sponsor

St. Joe Valley MCAI/PHCC

Silver

Battersby Danielson Azbell & Assoc.
Mid-City Supply, Inc.

Bronze

- Arrow Sales, Inc.
- Ashworth-Train & Associates, Inc.
- Aspinall Associates, Inc.
- Barry Company
- Diversified Sales Group
- Fort Wayne Area PHCC
- Glentronics, Inc.
- Greater Indianapolis PHCC
- Manufacturers Marketing, Inc.
- PHCC Educational Foundation
- P-M & Associates, Inc.
- South Central IN PHCC
- TOP Marketing
- Viega
- Wayne Pipe & Supply
- Winsupply of Indianapolis
- Winthrop Supply Co., Inc.

FEE SCHEDULE	
Full Registration	\$289
Includes:	
Amazing Race	
Opening Reception	
Annual Meeting	
Breakfast	
Luncheon	
All Seminars	
Roundtables	
President's Dinner	
Auction	
Spouse Registration	\$179
(Same as above)	
Event Only (Ala Carte)	
Registration:	
Opening Reception	\$75
Lunch	\$60
President's Dinner	\$125
Seminars/Lunch	\$125



Amazing Race Sponsor: PHCC-North Central
Breakfast Sponsor: Southwestern PHCC
 Sponsors as of 6/20/2018