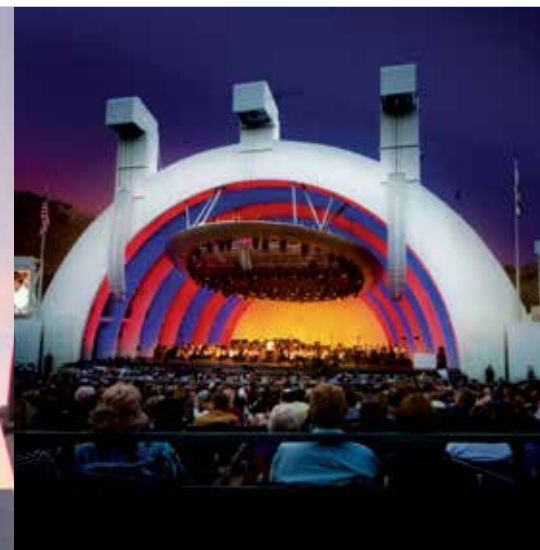


LOS ANGELES PHILHARMONIC ASSOCIATION

Fiscal Year 2015 Endowment Report
October 1, 2014 – September 30, 2015



Deborah Borda, President and Chief Executive Officer, David C. Bohnett Presidential Chair
Diane Paul, Board Chair
Gustavo Dudamel, Music and Artistic Director, Walt and Lilly Disney Chair

For more information about supporting the LA Phil through the Endowment,
Planned Giving, or Annual Fund, please contact 213.972.7209 or LAPhil.com/give.

BUILDING THE FUTURE OF MUSIC

FINANCIAL OVERVIEW

2014/15 ENDOWMENT REPORT

The Los Angeles Philharmonic Association's Endowment Fund provides critical annual income that supports all aspects of the orchestra's activities, from its performances and educational initiatives to the recruitment of the world's greatest musicians to its ranks. Friends of the LA Phil who make endowment gifts help ensure the long-term health of the institution.

Every dollar donated to the endowment is invested, and a portion of the value of the fund is paid out annually to support the LA Phil's operating costs. Earnings in excess of this distribution are used to build the fund's market value. In this way, the Endowment Fund grows and provides support for the institution in perpetuity.

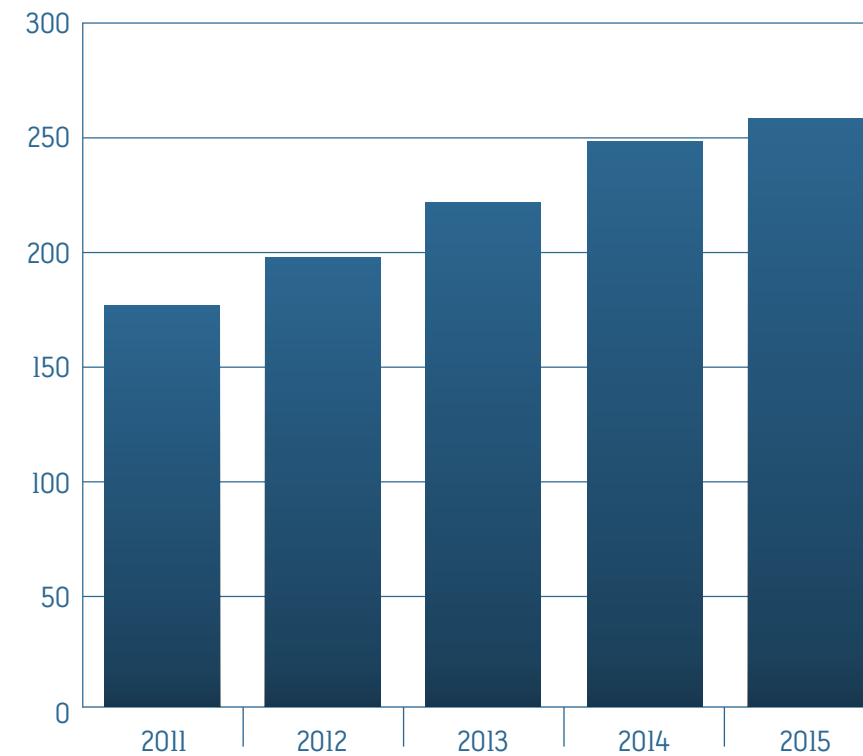
Gifts to the Endowment Fund, whether they are made now or through your living trust, will, or estate, are the most powerful expression of commitment a donor can make to the orchestra, making certain that the LA Phil will not only survive but also thrive for generations to come.

In this brochure, you will find information about the growth of the Los Angeles Philharmonic Association's Endowment Fund as of September 30, 2015—the close of the LA Phil's most recently completed fiscal year.

Increasing the Endowment Fund, both through careful stewardship and soliciting new gifts, will be a key priority for the LA Phil in the coming years. Through strengthening the endowment, the LA Phil ensures that its international reputation for forward-thinking artistry, risk-taking programmatic efforts, and commitment to community will continue.

The LA Phil is grateful for the generosity and foresight of donors to the Endowment Fund. Our accomplishments today are many, but tomorrow is only possible thanks to your involvement.

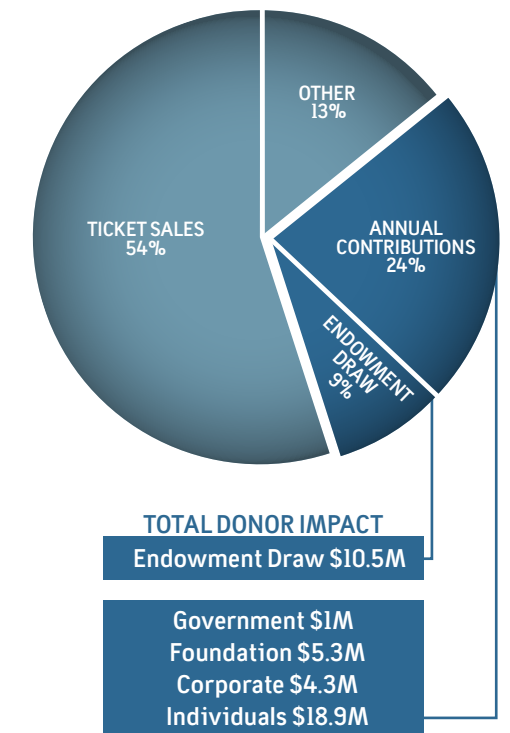
LOS ANGELES PHILHARMONIC ASSOCIATION TOTAL ENDOWMENT INVESTMENTS As of September 30, 2015 (millions of dollars)



Endowment (beginning balance as of 10/1/14)\$249M
Endowment (ending balance as of 9/30/15)\$255M

The policy of the Association is to draw income each fiscal year from its endowment at the lower of the following two rates: a) 5% of a trailing 20-quarter average of the market value of the endowment, or b) 5% of the market value of the Endowment Fund that is valued at June 30th of the preceding year. This policy provides a conservative approach to endowment draw and is periodically reviewed by the Finance & Investment Committee of the Board of Directors.

SOURCES OF INCOME 2014/15



USES OF INCOME 2014/15

