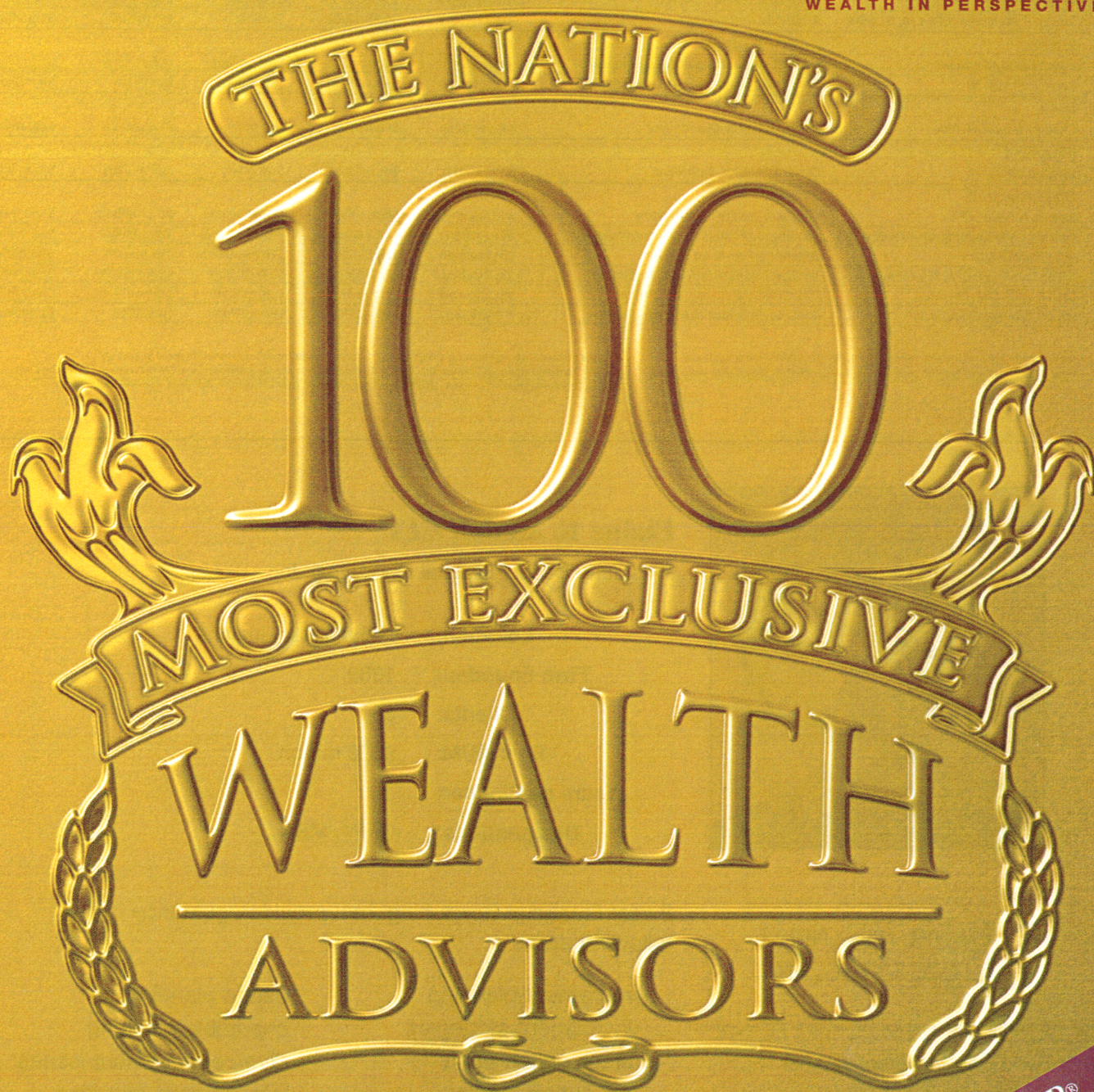


# Robb Report Worth

WEALTH IN PERSPECTIVE



MAJOR LEAGUE LEGACY  
THE ARIZONA DIAMONDBACKS' OWNER  
SCORES AN EMOTIONAL ROI

FRACTURED FAMILIES

A LOOK AT THREE 100-YEAR PLANS

JANUARY 2004

Elaine E. Bedel, CFP®  
Named One of the Nation's 100 Most Exclusive  
Wealth Advisors -  
Consistently since 1994!



# 100 Top Financial Advisors (cont.)

	FIRM, CITY	PHONE	FIRM ASSETS	LARGEST CLIENT NET WORTH	MEDIAN CLIENT NET WORTH WITH REAL ESTATE	MEAN CLIENT NET WORTH WITH REAL ESTATE
<b>Georgia</b>						
Franklin H. Butterfield, CFP, CPA, PFS, CFA	Homrich & Berg, Atlanta	404.264.1400	\$725 million	\$125 million	\$4 million	\$7.5 million
Perry Chesney, CFP, CLU, ChFC+	Merrill Lynch Wealth Management, Atlanta	770.390.7364	\$350 million	\$100 million	\$5 million	\$12 million
Chris Dardaman, CFP, CPA, PFS, CIMA	Polstra & Dardaman, Norcross	770.368.1700	\$300 million	\$80 million	\$3 million	\$5.8 million
Robert (Buzz) Law, CFP	Creative Financial Group, Atlanta	800.435.8526	\$606 million	\$95.5 million	\$3.3 million	\$8.9 million
<b>Illinois</b>						
Mark Balasa, CFP, CPA	Balasa Dinverno Foltz & Hoffman, Schaumburg	847.925.9400	\$610 million	\$28 million	\$6 million	\$4.2 million
Brent Brodeski, CFP, CPA, CFA, MBA	Savant Capital Management, Rockford	815.227.0300	\$469 million	\$34 million	\$1.2 million	\$1.5 million
Harvey Struthers	JP Morgan Private Bank, Chicago	312.541.3610	\$259 billion	\$400 million	\$125+ million	\$600 million
Bruce Weininger, CFP, CPA	Deloitte & Touche, Chicago	312.242.9986	\$250 million	\$2 billion	\$14.5 million	\$52 million
Steven B. Weinstein, CFP, CFA, JD, MBA	Altair Advisers, Chicago	312.429.3013	\$640 million	\$1 billion+	\$10 million	\$21 million
<b>Indiana</b>						
Elaine Bedel, CFP, MBA	Bedel Financial Consulting, Indianapolis	317.843.1358	\$200 million	\$100 million	\$1.8 million	\$2.5 million
Robin Hall, CFP, JD	STAR Wealth Management, Indianapolis	317.566.3100	\$415 million	\$40 million	\$5 million	\$6 million
<b>Iowa</b>						
Chad P. Tramp, CFP, CPA	RSM McGladrey, Des Moines	515.281.9262	\$1 billion+	\$40 million	\$2.4 million	\$4.6 million
<b>Maryland</b>						
Howard Weiss, ++	Bank of America, Baltimore	410.547.4771	\$95 billion	\$110 million	\$98 million	\$72 million
<b>Massachusetts</b>						
Beverly A. Buker, CFP	Citigroup Private Bank, Boston	617.330.8909	\$800 million	Not available	\$100 million	\$500 million
Cynthia Delia Coddington, CFP, CPA, PFS	Coddington Financial Partners, Wellesley	781.431.8702	Not available	Not available	\$12.5 million	\$24 million
Alice Finn, CFP, JD	Ballentine, Finn & Co., Lincoln	781.259.8126	\$2.5 billion	\$200+ million	\$30 million	\$60 million
Glenn Frank, CFP, CPA, PFS, MBA	Tanager Financial Services, Waltham	781.893.8040	\$2.1 billion	\$437 million	\$4.9 million	\$6.1 million
Beth Gamel, CPA, PFS, MBA	Pillar Financial Advisors, Waltham	781.290.4900	\$727 million	\$135 million	\$12.7 million	\$24.2 million
Robert Glovsky, CFP, CLU, JD	Mintz Levin Financial Advisors, Boston	617.348.1802	\$750 million	\$80 million	\$4 million	\$7 million

NOTE ABOUT FEE STRUCTURE: FEE ONLY UNLESS OTHERWISE INDICATED KEY:  
+ fee or commission; \* fee and commission; ++ fee offset; & fee only for new clients;

CFP: Certified Financial Planner; CPA: Certified Public Accountant; PFS: Personal Financial Specialist;  
CFA: Chartered Financial Analyst; CIMA: Certified Investment Management Analyst; ChFC: Chartered Financial Consultant  
CLU: Chartered Life Underwriter; JD: Doctor of Law; MBA: Master of Business Administration; PhD: doctorate



## Elaine E. Bedel, CFP®

President, Bedel Financial Consulting, Inc.

<b>Location:</b>	Indianapolis, Indiana
<b>Firm Founded:</b>	1989
<b>Clients:</b>	350
<b>Firm AUM:</b>	\$250 million
<b>Years as Planner:</b>	25
<b>Designations:</b>	CFP®, MBA

## BEDEL FINANCIAL CONSULTING, INC.

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Bedel Financial Consulting, Inc. provides guidance in the following areas:

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- stock option analysis
- education funding
- income tax planning
- insurance needs analysis
- estate planning
- charitable planning
- divorce settlement issues
- family needs planning
- other financial needs unique to our clients