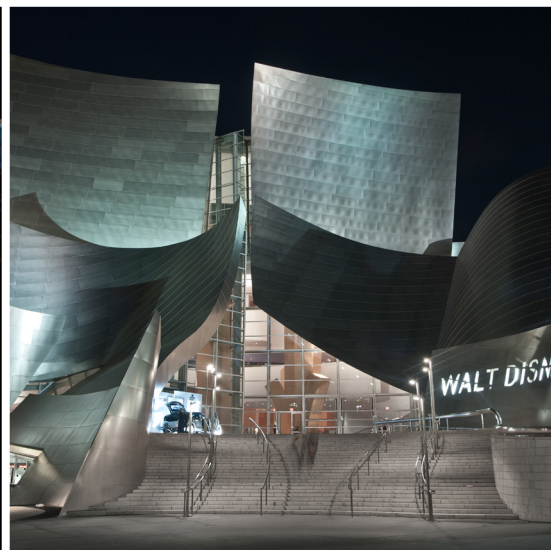


LOS ANGELES PHILHARMONIC ASSOCIATION

Fiscal Year 2014 Endowment Report
October 1, 2013–September 30, 2014



Building the Future of Music

2013/14 ENDOWMENT REPORT

Donors to the Los Angeles Philharmonic Association's Endowment Fund provide a critical underpinning of support for the institution, enabling the LA Phil to serve more than one million Southern Californians each year through orchestral concerts, a multi-genre presenting program, and extensive educational initiatives.

The fund is a permanent, self-sustaining source of income. Endowment assets are invested and a portion of the value of the fund is paid out each year to support the LA Phil's operating costs. Earnings in excess of this distribution are used to build the fund's market value. In this way, the Endowment Fund grows and provides support for the institution in perpetuity.

The Endowment Fund supports every aspect of the LA Phil's operations—from Gustavo Dudamel and the Los Angeles Philharmonic thrilling audiences at Walt Disney Concert Hall and the Hollywood Bowl to LA Phil teaching artists placing instruments into the hands of YOLA's young players for the first time.

Donors to the Endowment Fund make every concert, education program, tour, and recording possible. They help bring the joy of music and music-making into the lives of others.

In this brochure, you will find information about the growth of the Los Angeles Philharmonic Association's Endowment Fund as of September 30, 2014—the close of the LA Phil's most recently completed fiscal year.

Increasing the Endowment Fund, both through careful stewardship and soliciting new gifts, will be a key priority for the LA Phil in the coming years. Through strengthening the endowment, the LA Phil ensures that its international reputation for forward-thinking artistry, risk-taking programmatic efforts, and commitment to community will continue for generations to come.

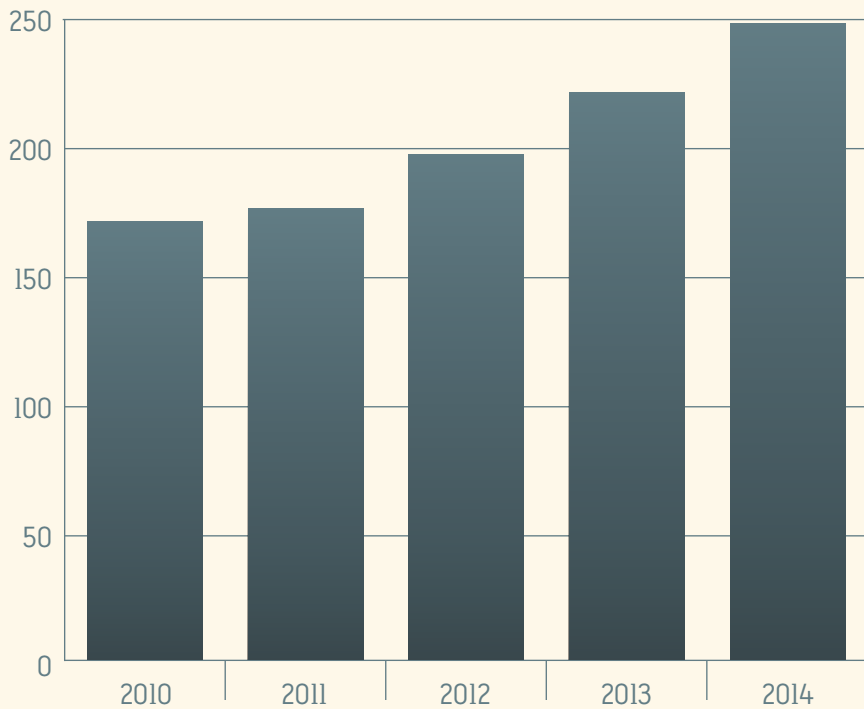
The LA Phil is grateful for the generosity and foresight of donors to the Endowment Fund. Our accomplishments today are many, but tomorrow is only possible thanks to your involvement.



FINANCIAL OVERVIEW

LOS ANGELES PHILHARMONIC ASSOCIATION TOTAL ENDOWMENT INVESTMENTS

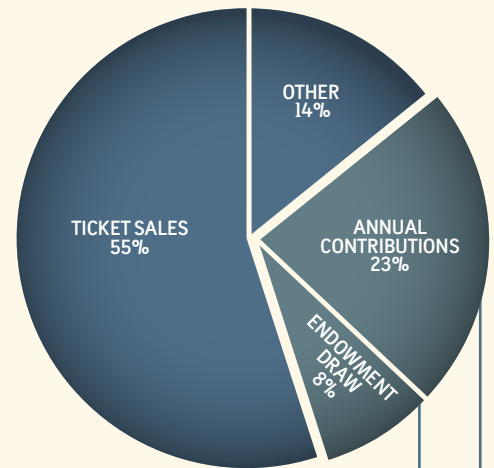
As of September 30, 2014 (millions of dollars)



Endowment (beginning balance as of 10/1/13).....\$222.1M
Endowment (ending balance as of 9/30/14).....\$249.4M

The policy of the Association is to draw income each fiscal year from its endowment at the lower of the following two rates: a) 5% of a trailing 20-quarter average of the market value of the endowment, or b) 5% of the market value of the Endowment Fund that is valued at June 30th of the preceding year. This policy provides a conservative approach to endowment draw and is periodically reviewed by the Finance & Investment Committee of the Board of Directors.

SOURCES OF INCOME 2013/14

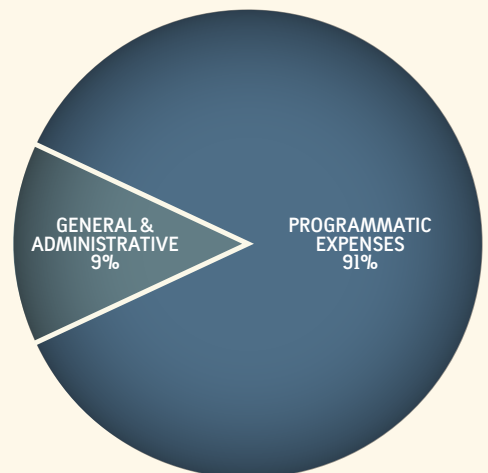


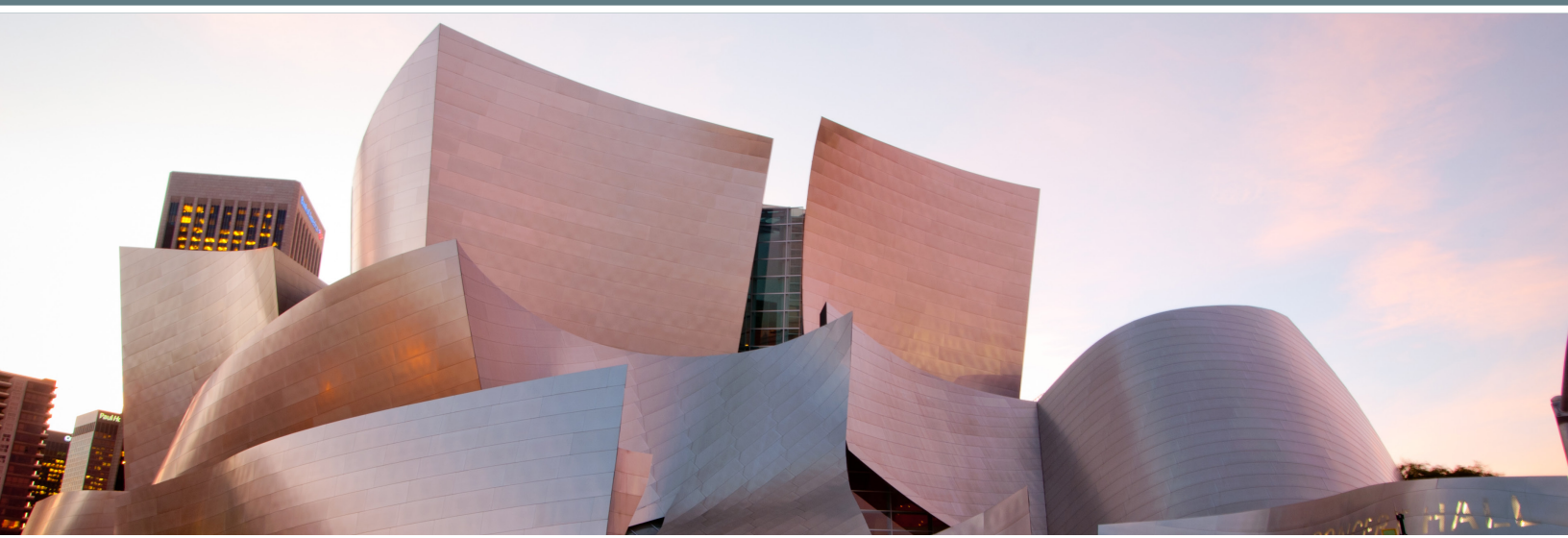
TOTAL DONOR IMPACT

Endowment Draw \$9M

Government \$710K
Foundation \$3.2M
Corporate \$3M
Individuals \$19.8M

USES OF INCOME 2013/14





Deborah Borda, President and Chief Executive Officer, David C. Bohnett Presidential Chair
Diane Paul, Board Chair
Gustavo Dudamel, Music and Artistic Director, Walt and Lilly Disney Chair

For more information about supporting the LA Phil through the Endowment,
Planned Giving, or Annual Fund, please contact 213.972.7209 or LAPhil.com/give.