

2015 Annual Report

The fiscal year ending on July 31, 2015 was outstanding for Delta Tau Delta. The Fraternity continues to rise to new heights. The Arch Chapter and Central Office staff are working collaboratively to execute the Fraternity's strategic plan which focuses on four key areas: Undergraduate Engagement, Alumni Engagement, Community Engagement and Strategic Growth. The plan drives our accomplishments of which there were many in our 157th year:

- Undergraduate membership grew for the eighth consecutive year and surpassed 9,500 men for the first time, finishing at 9,874. Delta Tau Delta ranked first in average chapter size among all fraternities with an average of 73 men, up 24 since 2004. Overall Delt undergraduate membership grew by 61 percent in the past decade.
- Four new chapters were installed during 2014-15. The University of Texas at Dallas, James Madison University and Monmouth University joined the Delt family for the first time, while the chapter at Robert Morris University returned after a long absence. A total of 164 men were initiated into Delta Tau Delta through these new chapters.
- Our overall campus footprint grew to a record 137 schools on July 31. The growth has continued this fall with a successful recolonization at Ohio University and the University of South Florida. Delta Tau Delta became the first Greek organization at Mount St. Joseph outside Cincinnati.
- Academically, Delt students continue to post strong classroom effort. The all-Delt average for the spring 2015 term surpassed 3.0 for the fifth semester in a row. More than 7 of 10 chapters achieved an aggregate GPA above the all-men's average on their campus and nearly 60 percent were above the all-fraternity average. A record 2,379 members were awarded Kershner Scholars status recognizing men who achieved a 3.5 GPA or dean's list recognition on their campus. That's one in every four men.
- In our third year of a national partnership with JDRE, Deltas upped their game by providing 11,982 hours and raising \$261,205 in the fight to eradicate Type 1 diabetes. Beyond the numbers, the significant and ongoing work to provide a well-grounded and values-based Delt experience continued via The Road: The Journey to Excellence. Initially introduced in 2008, The Road is a comprehensive member education and development program. Its relaunch at the 2014 New Orleans Karnea followed two years of study by staff, the Arch Chapter and higher education

professionals along with feedback from students and chapter volunteers. The intentional development process from basic orientation during the new member period to recruitment education, Ritual education and ongoing member education during the undergraduate years intends to reach every student and form the foundation of a positive Delt experience that lasts a lifetime.

Sources of Revenue

TOTAL REVENUE
\$4,351,096

Δ

Undergraduate Dues
and Risk Management Program
\$3,495,978

Δ

Educational Foundation Grants
\$222,750

Δ

Interest on Loans Receivable
\$337,636

Δ

Other

\$294,732

Uses of Revenue

TOTAL EXPENSES
\$3,989,588

Δ

Operational Expenses
\$1,761,216

Δ

Educational Programming
\$677,573

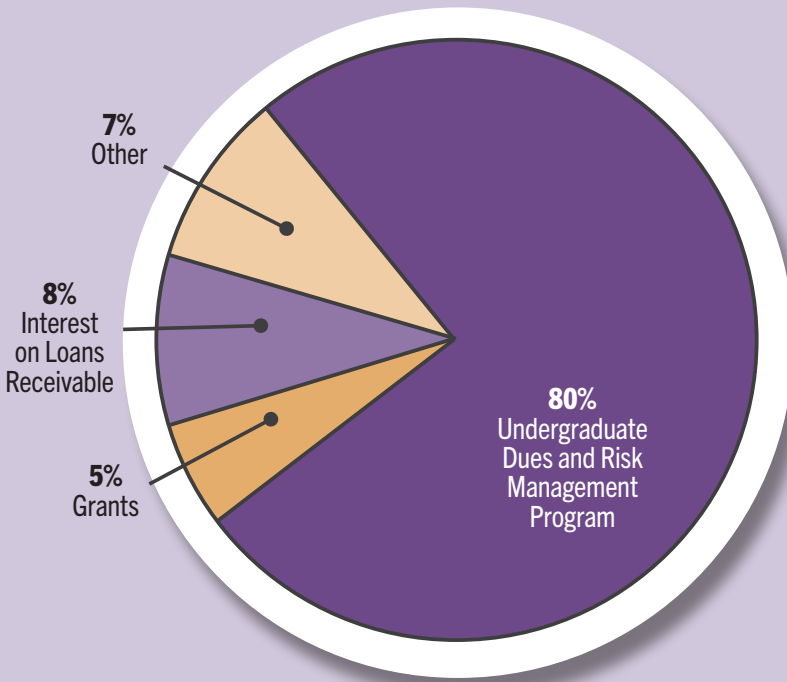
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Risk Management Program
\$1,187,319

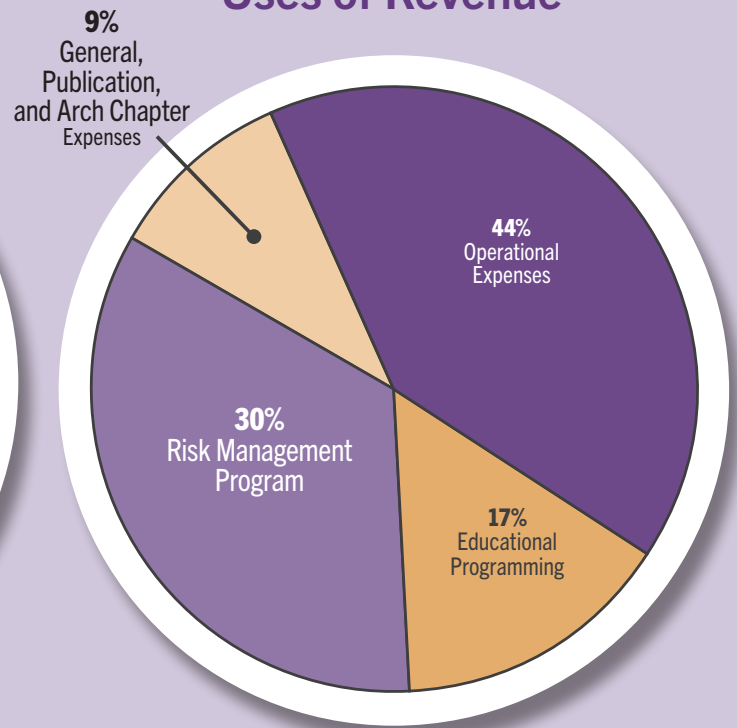
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General, Publication and
Arch Chapter Expenses
\$363,480

Sources of Revenue



Uses of Revenue



Statements of Financial Position

ASSETS

| | July 31, 2015 | July 31, 2014 |
|--------------------------------------|--------------------|--------------------|
| Cash and cash equivalents | \$3,173,737 | \$2,090,985 |
| Accounts receivable, net | \$46,362 | \$66,478 |
| Due from ΔΤΔ Educational Foundation | \$23,573 | \$53,387 |
| Accrued interest receivable on loans | \$25,997 | \$27,834 |
| Prepaid expenses and other assets | \$513,303 | \$411,184 |
| Inventory | \$55,803 | \$20,282 |
| Investments, at fair market value | \$2,798,699 | \$2,948,271 |
| Investment in FRMT | \$169,658 | \$169,658 |
| Beneficial interest in trust | \$92,000 | \$95,000 |
| Property and equipment, net | \$200,071 | \$239,684 |
| Interfund receivables (payables) | \$(1,111,975) | \$(284,750) |
| | \$5,987,228 | \$5,838,013 |

LIABILITIES

| | | |
|----------------------------------|--------------------|--------------------|
| Accounts payable | \$74,833 | \$335,985 |
| Accrued expenses | \$118,083 | \$120,211 |
| Deferred risk management revenue | \$501,760 | \$485,645 |
| Division deposits | \$280,995 | \$269,553 |
| Chapter house loans—escrow funds | \$274,912 | \$270,882 |
| Self-insurance reserve | \$50,000 | \$30,600 |
| | \$1,300,583 | \$1,512,876 |

NET ASSETS

| | | |
|------------------------|--------------------|--------------------|
| Unrestricted | \$4,594,645 | \$4,230,137 |
| Temporarily restricted | \$92,000 | \$95,000 |
| | \$5,987,228 | \$5,838,013 |