





Waks



Anna Geller

Tommy Stephenson

**NXT Water is co-founded** by Todd Waks, former sports/entertainment marketing executive (SFX, Live Nation & Dick Clark Prod) – Tommy Stephenson, cannabis technologist and ecommerce expert (Microsoft, WeedMaps & TruTrace Technologies)-Anna Geller, beverage executive with M&A & innovation expertise and Operating Partner at Cava Capital (PepsiCo & Deutsche Family). Secured distribution at Erewhon and Gold's Gym in SoCal as partners for initial in-market test with tremendous results.



## Cava Capital provides initial investment for NXT Water.

NXT performed several rounds of consumer research and developed brand DNA for AKESO with beverage brand development expert, Iain Douglas.

Dennis Magner joins as Head of Creative and led complete product/brand redesign as well as web, print & collateral.













**OCT 2020** 

NXT Water Officially Launches AKESO Hemp Powered Hydration in Conjunction with New Management, Investment Capital and Distribution



Announced formal launch of Akeso as well as onboarding of 6person sales team under the leadership of 30-year beverage sales veteran, Tony Kalich. Experienced COVID-related delays on securing organic hemp from initially determined "non-essential" supplier and some production challenges at Riviera Beverages, (our production partner) halting sales efforts until October.



Akeso CBD Water. Hemp Powered Hydration for Mind and Body<sup>TM</sup> FUEL > PROTECT > REVITALIZE. Broad Spectrum CBD + Water



Launched robust national influencer marketing campaign in social along with dedicated paid media outlets and search engine marketing. Onboarding distribution partners in Southern CA and New York metro areas to drive retail sales.

