

GOLD MARKET UPDATE

December 17, 2024



A TALE OF TWO GOLD MARKETS

How Western Investors View the Gold Market

- ▶ Gold is a passive (dead) asset
- ▶ Gold earns no interest so gold falls as real rates rise
- ▶ Bonds are better than gold when rates fall
- ▶ Deficits are good for stocks
- ▶ Debt levels are manageable (a non-issue)
- ▶ The exceptional U.S. economy will always attract capital
- ▶ The Fed is cutting rates to avoid a hard landing
- ▶ **Gold ETFs have net sold 2100 tonnes since 2022**

The west is driven by monetary policy

How the East Views the Gold Market

- ▶ Gold is an active asset that cycles like the dollar
- ▶ Gold does not depreciate like the dollar
- ▶ Gold is no one's liability and can't be sanctioned
- ▶ Deficits are inflationary
- ▶ Debt is destabilizing
- ▶ Capital is leaving the U.S. due to a negative NIIP
- ▶ The Fed is cutting rates due to fiscal pressures
- ▶ **Third world central banks net add 2500+ tonnes since 2022**

The east is focused on fiscal policy

THE TRUMP ECONOMY: REBALANCING TRADE

- ▶ Tariffs and a much weaker dollar to reshore manufacturing for national security
- ▶ Markets think tariffs will strengthen the dollar
- ▶ None of Trump's objectives are consistent with a strong dollar
- ▶ Scott Bessent's Three Arrows: Trade balance, budget deficit and the dollar need to be addressed simultaneously in a "new calculus"
- ▶ Policy will now drive markets

"President Trump's very fixated on reserve currency, U.S. keeping its reserve currency status, and he's publicly said he likes a weak dollar, which aren't mutually exclusive."
Scott Bessent, November 17, 2024



TRUMP'S CHALLENGES

1. The U.S. economy generates negative savings. Foreigners are no longer financing the shortfall. New credit sources are needed. Fed compliance.
2. Reshoring will be inflationary. U.S. labor costs plus tariffs will elevate prices
3. Inflation is needed to manage the debt: to reduce the Debt/GDP ratio and restore negative real interest rates



THE NEXT MOVE

Conclusions

- ▶ Gold stocks are trading for less than a third of historical levels. They need Western investors to increase their gold exposure.
- ▶ Western investors have been buying bonds when they should be buying gold like Eastern/Asian investors
- ▶ When Western investors decide government economic policy outweighs Fed monetary policy...

Gold will run through US\$3,000/oz and gold stocks will more than triple

When will Western investors join the party?

In our opinion, when one or more of these occur:

- ▶ When the U.S. dollar starts falling
- ▶ When the Fed Funds Rate falls to less than 2.5% (real rates = 0%)
- ▶ When 10-year Treasury yield rises to 5%
- ▶ When annualized U.S. interest expense hits US\$1.6 trillion (50% of tax revenue)
- ▶ When the Fed starts increasing its balance sheet again
- ▶ When U.S. headline inflation hits 4%